FOREWORD

YEAR AT A GLANCE

2025 STRATEGY OVERVIEW

THEORY OF CHANGE

GOAL 1
UK national and devolved policy frameworks have demonstrably evolved to reflect the critical priorities highlighted by UKGBC.

GOAL 2
Local authorities have progressive built environment plans and policies that demonstrate best practice and provide signposts for national policy improvement.

GOAL 3
Governments have initiated a progressive sector-wide public estate decarbonisation and procurement plan, to translate the existing targets – including from COP – into delivery.

GOAL 4
Businesses are cultivating leadership mindsets, setting ambitious science-based commitments, and taking practical action to achieve these.

GOAL 5
Consistent standards and metrics for built assets have been developed and are in widespread usage, and the cost of carbon is increasingly factored into investment and financing decision-making.

GOAL 6
Businesses and professionals throughout the value chain and across the UK are collaborating to identify challenges and solutions, and to define and adopt best practice guidance.

GOAL 7
Knowledge, skills, and competencies are increasing in order to accelerate the industry’s transformative change.

OUR INTERNAL IMPACT

THE YEAR AHEAD

FINANCIAL STATEMENTS
FOREWORD

As I look back on the past year – my eighth and final at UKGBC – I am yet again filled with mixed emotions. Progress is being made, and solutions exist that address the permacrisis we are living through, but the pace is far too slow if we are to avert a climate and ecological breakdown.

Despite this, I am left with enormous pride in what UKGBC and its wider network have achieved and a humbling feeling of hope that the sustainable built environment movement will grow exponentially and bring about the transformation that is so urgently needed.

Globally, we saw positive momentum, with COP15 delivering what is hoped to be a ‘Paris moment’ for Nature and COP27 culminating in a breakthrough loss and damage fund for climate-vulnerable nations. In the UK, the interlocking cost of living and climate crises have catapulted home retrofit and energy efficiency into the limelight, despite continued setbacks in securing effective regulatory incentives and frameworks.

In such an uncertain climate, it’s imperative that we communicate with clarity and conviction. So, in a year in which we celebrated our 15th anniversary, we also launched a refreshed brand and website and commenced delivery of our 2025 Strategy. Titled ‘Advancing Ambition, Accelerating Action’, the strategy comprises seven overarching 2025 goals, against which the team has worked passionately to make substantial progress.

Our core programmes, ‘Advancing Net Zero’ and ‘Resilience and Nature’, have generated widespread funding and support, and successfully convened a broad base of engaged member businesses to define what ‘good’ looks like and adopt solutions at scale.

This year, we also invested substantially in our Insights & Innovation workstreams, calling on our members to adopt ambitious commitments while tripling the proportion of these members who are official Race to Zero signatories. We convened to brainstorm how best to achieve net zero through new Collaboration Cafes, and we’re also proud to have reached over 5,000 individuals through the portfolio of learning and development opportunities we curated.

We are delighted to have welcomed 23 new team members to our organisation and 134 new members to our network. Both employee Health and Wellbeing and member Impact Surveys demonstrated that our culture, processes, and values remain critically important to both staff and members alike.

Delivering value to our members remains a core priority for UKGBC, as only together, through collective action and consensus, will we be able to deliver transformative change across our sector at the required speed and scale.

As I look to the future for this extraordinary organisation, I am filled with hope as I pass the UKGBC leadership baton into the hands of my visionary successor, Smith Mordak, who starts in June. It has been a huge privilege to lead UKGBC over the best part of a decade, and I am grateful to the team, Trustees, members and wider stakeholders for the collective impact we have delivered together. I’m also grateful to the thousands of built environment professionals that have and will continue to engage with our programmes and projects and pass through our leadership programmes and courses – you are the ultimate champions of our sustainable built environment!

JULIE HIRIGOYEN
CHIEF EXECUTIVE
UK GREEN BUILDING COUNCIL
# Year at a Glance

## Learning and Development

<table>
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<th>2022-2023</th>
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<th>2020-2021</th>
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<td>Hours of Learning Delivered</td>
<td>19,892</td>
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<tr>
<td>Learning Session Attendees</td>
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<td>Satisfaction Score</td>
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### Membership

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<th>2021-2022</th>
<th>2020-2021</th>
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<tbody>
<tr>
<td>Active Member Contacts</td>
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<td>7,438</td>
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<td>Members</td>
<td>733</td>
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### Events

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<th>2022-2023</th>
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<th>2020-2021</th>
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<tbody>
<tr>
<td>Events</td>
<td>52</td>
<td>42</td>
<td>40</td>
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<tr>
<td>Individuals Took Part in Events</td>
<td>3,453</td>
<td>3,431</td>
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### Communications

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<th>2022-2023</th>
<th>2021-2022</th>
<th>2020-2021</th>
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</thead>
<tbody>
<tr>
<td>Press Releases</td>
<td>48</td>
<td>35</td>
<td>43</td>
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<tr>
<td>Media Mentions</td>
<td>1,503</td>
<td>1,492</td>
<td>943</td>
</tr>
<tr>
<td>Twitter Followers</td>
<td>44.1K</td>
<td>43.7K</td>
<td>42K</td>
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<tr>
<td>LinkedIn Followers</td>
<td>30K</td>
<td>22.3K</td>
<td>16K</td>
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<tr>
<td>Website Users</td>
<td>215.6K</td>
<td>213.6K</td>
<td>152K</td>
</tr>
<tr>
<td>Downloads of All Reports/Tools</td>
<td>71.2K</td>
<td>66.4K</td>
<td>52K</td>
</tr>
</tbody>
</table>
2025 STRATEGY OVERVIEW

WHO WE COLLABORATE WITH
- GOVERNMENT
- BUSINESSES
- INDUSTRY BODIES
- PROFESSIONAL INSTITUTES
- MEDIA
- NGOS
- THINK TANKS AND ACADEMIA

OUR ENABLERS OF CHANGE
- COLLABORATE
- INSPIRE
- ADVOCATE
- ENABLE

IMPACT AREAS WE WORK ON
- NATURE AND BIODIVERSITY
- RESOURCES
- CLIMATE CHANGE
- HEALTH AND WELLBEING
- SOCIAL VALUE

THE CHANGE WE WANT TO SEE BY 2025

GOVERNMENT
GOAL 1: UK national and devolved policy frameworks have demonstrably evolved to reflect the critical priorities highlighted by UKGBC.

GOAL 2: Local authorities have progressive built environment plans and policies that demonstrate best practice and provide signposts for national policy improvement.

BUSINESSES
GOAL 4: Businesses are cultivating leadership mindsets, setting ambitious science-based commitments, and taking practical action to achieve these.

GOAL 5: Consistent standards and metrics for built assets have been developed and are in widespread usage, and the cost of carbon is increasingly factored into investment and financing decision-making.

GOAL 6: Businesses and professionals throughout the value chain and across the UK are collaborating to identify challenges and solutions, and to define and adopt best practice guidance.

GOAL 7: Knowledge, skills, and competencies are increasing in order to accelerate the industry’s transformative change.

OUR STRATEGIC GOALS 2025

TO ACHIEVE OUR VISION A BUILT ENVIRONMENT THAT ENABLES PEOPLE AND PLANET TO THRIVE
2025 STRATEGY OVERVIEW

WHO WE COLLABORATE WITH
- GOVERNMENT
- BUSINESSES
- INDUSTRY BODIES
- PROFESSIONAL INSTITUTES
- MEDIA
- NGOS
- THINK TANKS AND ACADEMIA

OUR ENABLERS OF CHANGE
- COLLABORATE
- INSPIRE
- ADVOCATE
- ENABLE

IMPACT AREAS WE WORK ON
- NATURE AND BIODIVERSITY
- RESOURCES
- CLIMATE CHANGE
- HEALTH AND WELLBEING
- SOCIAL VALUE
GOVERNMENT
National, devolved, and local governments are creating policies which enable a just transition towards built assets that are net zero carbon, climate resilient, and maximise environmental net gain.

BUSINESSES
Businesses are working together to ensure a just transition towards built assets that are net zero carbon, climate resilient, and maximise environmental net gain.

GOVERNMENT
GOAL 1: UK national and devolved policy frameworks have demonstrably evolved to reflect the critical priorities highlighted by UKGBC.

GOAL 2: Local authorities have progressive built environment plans and policies that demonstrate best practice and provide signposts for national policy improvement.

GOAL 3: Governments have initiated a progressive sector-wide public estate decarbonisation and procurement plan, to translate the existing targets – including from COP – into delivery.

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THE CHANGE WE WANT TO SEE BY 2025

OUR STRATEGIC GOALS 2025

TO ACHIEVE OUR VISION A BUILT ENVIRONMENT THAT ENABLES PEOPLE AND PLANET TO THRIVE
INTRODUCTION

ABOUT UKGBC

UKGBC is the membership-led industry network radically transforming the sustainability of the built environment.

We represent the unified voice of our industry’s current and future leaders who are working together to deliver a just transition across the sector, in response to the climate and nature crises.

Powered by over 700 member organisations from across the value chain, UKGBC is at the forefront of positively influencing policy, identifying the pathways required to propel the sector forwards sustainably and driving the solutions to transform our buildings, communities, cities and infrastructure so that people and nature thrive.

OUR VISION IS A BUILT ENVIRONMENT THAT ENABLES PEOPLE AND PLANET TO THRIVE BY:

- **MITIGATING** and adapting to climate change.
- **ELIMINATING** waste and maximising resource efficiency.
- **EMBRACING** and restoring nature and promoting biodiversity.
- **OPTIMISING** the health and wellbeing of people.
- **CREATING** long-term value for society and improving quality of life.

OUR CHARITABLE OBJECTIVES ARE:

- **TO INCREASE** the sustainability of the built environment by improving the way it is planned, designed, constructed, maintained, operated, modified and replaced (“Improving sustainability”)*.
- **TO ADVANCE** the education of the public in the sustainability, conservation, protection and improvement of the built environment (“Education”)*.
- **TO PROMOTE** the sustainability, conservation, protection and improvement of the built environment (“Raising awareness”)*.

*These are the charitable activities as defined within the Financial Statements accompanying this report.
At UKGBC, we collaborate to advocate, enable and inspire accelerated leadership and action, primarily by business and government, on climate change, resource use, nature & biodiversity, health & wellbeing and socio-economic impact.

WE COLLABORATE by convening diverse built environment organisations to engage in a common purpose

WE ADVOCATE by calling for ambitious commitments, stronger standards and progressive policy and encouraging transformational leadership

WE ENABLE by developing guidance, showcasing solutions and stimulating innovation

WE INSPIRE by sharing knowledge and best practice, and encouraging transformational leadership
UKGBC IMPACT REPORT 2022–2023

BACKGROUND

This year’s stark reports from climate leaders including the IPCC and the UK’s Climate Change Committee have underlined the importance of UKGBC’s goal to help the built environment radically and rapidly decarbonise while becoming more resilient to our changing climate. Under a new Prime Minister, the UK Government pursued changes to the Whitehall structure to refresh and re-energise its net zero commitments, but still missed a number of key opportunities to accelerate and embrace our transition to net zero and wider sustainability goals.

Against this backdrop, UKGBC focused on utilising the collective voice of more than 700 of our members to convene expertise, scrutinise critical legislation, and influence the Government’s design and implementation of policies that will affect the UK’s built environment for decades to come.

From preparing the sector for incoming regulations on Biodiversity Net Gain to advising and influencing parliamentary scrutiny of the Levelling-Up and Regeneration Bill, and helping shape Scotland’s green transition, this year saw one of the most diverse and far-reaching policy portfolios in UKGBC’s recent history.
DOMESTIC RETROFIT

- UKGBC stepped up its advocacy for urgent upgrades to the UK’s housing stock through direct engagement with government officials, ministers and opposition parties, as well as membership activity, sector engagement, and media coverage. With 121 individual pieces of coverage, retrofit was the most-reported area of UKGBC political advocacy across the year, amplifying our credibility within highly salient debates about the UK’s energy security and cost of living crises.

- To catalyse action, UKGBC launched a major project, powered by more than 20 members, to build a broad industry coalition championing increased government investment and the introduction of major policy levers to upgrade our nation’s homes. The outputs will launch externally next year.

- We have also been working with the Energy Efficiency Infrastructure Group and others to accelerate industry momentum behind the proposal for Stamp Duty reform to incentivise home and commercial retrofits.

- UKGBC is supporting the newly established National Retrofit Hub, which is bringing the industry together to overcome barriers to retrofit delivery.

THE UK GREEN BUILDING COUNCIL ROADMAP, ON WHICH THE SCORECARD IS BASED, IS A HUGELY USEFUL DOCUMENT. IT HAS A WIDE RANGE OF THOUGHTFUL AND CONSTRUCTIVE RECOMMENDATIONS. AND THE SCORECARD ITSELF IS A REALLY USEFUL WAY OF SHINING A LIGHT ON WHERE WE ARE. I THINK WE WOULD ALL AGREE WE DO NEED TO GO FURTHER.

DIVE INTO OUR IMPACT

JOHN ALLISON
DEPUTY DIRECTOR
DEPARTMENT FOR ENERGY SECURITY AND NET ZERO
CLIMATE POLICY AND PUBLIC AFFAIRS

- UKGBC was appointed to the UK Government’s Energy Efficiency Taskforce which brings together No 10, the Treasury and the Department for Energy Security and Net Zero (DESNZ) with key industry and third sector stakeholders to identify a path to making at least 15% energy savings by 2030. As chair of the commercial buildings working group and contributor across all policy areas, this represents a significant opportunity for UKGBC to shape critical long-range government policies and to embed the Whole Life Carbon Roadmap resources and recommendations.

- This follows an intensive year of public affairs activity with over 50 engagements with government officials and target politicians and 11 responses to government policy consultations.

DIVE INTO OUR IMPACT CONTINUED

UKGBC helped inform the conclusions of Chris Skidmore MP’s Independent Review of Net Zero for the Government with a comprehensive submission drawing on member evidence. UKGBC now acts as his co-chair of the follow-on Mission Zero Buildings Network.

Our Policy Scorecard reviewing government progress and setting out urgent priorities for the next year was reported in a major feature article by the Guardian, raised in the House of Commons and welcomed by partners and members in the UK and across Europe. This analysis helped to bolster our position as a critical friend to policymakers, and its publication was undoubtedly a factor in the 5/5 score given by UKGBC members about our policy work.

The new Future Homes Standard is our best opportunity to stop new homes being built that are unfit for our net zero future; UKGBC drew on views from members to develop five key tests for the new Standard.

UKGBC is calling for the planning system to be brought into line with the Climate Change and Environment Acts. The Levelling Up and Regeneration Bill progressing through Parliament is the key opportunity to fix our broken planning system. We have played a leading role, working with our partners in the Better Planning Coalition to win support for our amendments from the Labour Party and Peers across the parties. We have met with senior officials, produced parliamentary briefing papers and engaged in the media debate on the issue.

We were pleased to have our recommendations recognised in the Skidmore Mission Zero report, which called for a ‘net zero test’ to be integrated into the planning system.

11 responses to government policy consultations.
UKGBC has been at the heart of the sustainable built environment’s drive to improve and mainstream climate resilience and adaptation policies, including over 20 meetings with relevant government officials, a stakeholder roundtable on NAP3 (the National Adaptation Programme) in December and six UKGBC-led resilience labs that also included Defra officials.

A key policy win was our joint letter with the Chartered Institute of Water and Environmental Management (CIWEM) leading the Government to commit to implementing mandatory sustainable drainage systems, a longstanding UKGBC policy ask.

**85**

Business members actively supporting UKGBC policy projects.

**51**

Engagements with target politicians/government officials.

**5/5**

Members gave their score for UKGBC’s advocacy work to improve government decisions.
Against a challenging backdrop for the Scottish Government, including a change of First Minister and a report by the Climate Change Committee which raised concerns about the lack of delivery, UKGBC Scotland deepened its engagement across target areas. With 44 members supporting devolved activities, we continue to utilise our direct channels to government through our delivery group position on Heat & Energy Efficiency Scotland and our role on the Ministerial Green Heat Finance Task Force. We have also convened three industry roundtables to identify barriers to progress and facilitate the sharing of best practice.

We have had ongoing direct engagement with policymakers on building standards, planning, finance and delivery of the green heat transition, and local retrofit programmes.

In Wales, following UKGBC evidence to an influential Welsh Senedd committee, ministers are now required to review how council tax and the Land Transaction Tax can ‘incentivise energy efficiency retrofit as a priority’, and we continue to amplify our Welsh stakeholder engagement across the sector.

44 members supported devolved policy advocacy and wider activities.
The next 12–18 months will see an intensive UK national general election period, and we have already increased engagement across the political parties to win support for priority policies. UKGBC will continue to develop effective, compelling policy recommendations, convene coalitions of support, and project the voice of the UK’s sustainable built environment to officials and politicians at all levels. Retrofit, future homes and buildings standards, planning system reform, biodiversity net gain and climate resilience will all feature as critical policy priorities with opportunities to influence and evolve policies across the country.

We will continue working with members in Scotland to drive devolved policymaking that will deliver energy efficiency and decarbonisation at the pace required to meet some of the world’s most ambitious climate commitments, of a Net Zero Scotland by 2045, through and beyond the legislative process of the Heat in Buildings Bill this year.
GOAL 2

LOCAL AUTHORITIES HAVE PROGRESSIVE BUILT ENVIRONMENT PLANS AND POLICIES THAT DEMONSTRATE BEST PRACTICE AND PROVIDE SIGNPOSTS FOR NATIONAL POLICY IMPROVEMENT.

BACKGROUND

In recent history, national government has consistently fallen short of creating the robust and stable policy conditions we need to drive the transition to net zero and to build a climate-resilient built environment. Furthermore, while national government is absolutely key to unlocking certain barriers to action through regulation, standard-setting, and investment, it is our strong belief that central government alone will not be able to ‘solve’ the net zero and the nature crises through a wholly top-down approach.

That’s why at UKGBC we look to drive change amongst both national and local decision-makers, working closely with local and combined authorities. Across the UK, almost 9 in 10 local authorities (LAs) have declared a climate emergency, and they often embrace ambitious policies far ahead of national government. LAs are critical enablers of a wide range of UKGBC priorities, from nature regeneration through to energy efficiency and retrofit, but their capacity and funding for huge swathes of climate-related activity has never returned to pre-austerity levels, (e.g. net expenditure on planning has fallen by 43%, and nearly a third of planning department staff have been cut since 2009). Such cuts ensure that LAs are significantly inhibited in their ability to take critical action towards net zero and wider sustainability policies. UKGBC facilitates closer engagement between LAs and the sustainable built environment as a means of increasing capacity, knowledge, and momentum.

This year, we continued to develop our engagement with LAs, fostering collaboration between authorities and enhancing our available retrofit resources, which are making a real and tangible impact on locally led drives to encourage and support retrofits. At a project level, we have worked to address gaps in our target segments, such as the ‘self-funded, able-to-pay’ sector – people who can afford to take energy action, but don’t feel inspired or compelled to do so. This work represents a huge opportunity to drive progress in climate change in the UK as there are around 19m owner-occupiers in the UK (almost two thirds of households), 54% of whom do not have a mortgage.

THE MONTHLY LA RETROFIT FORUM HOSTED BY UKGBC HAS BEEN REALLY VALUABLE – ENABLING US TO HEAR FROM OTHER LOCAL AUTHORITIES FACING SIMILAR CHALLENGES AND OPPORTUNITIES ON HOME RETROFIT AND PROVIDING A FANTASTIC NETWORK OF CONTACTS.

PAUL ELLIOTT
LOW CARBON CITY MANAGER, STRATEGIC PLANNING AND INFRASTRUCTURE
PLYMOUTH CITY COUNCIL
BRINGING LOCAL AUTHORITIES TOGETHER

Since its launch in June 2022, UKGBC’s Local Authority Retrofit Forum has come together to connect, support and drive collaboration amongst local authority officers keen to accelerate progress on retrofit. Created in partnership with the MCS Foundation, the forum has grown to include 81 LA officers representing 47 different local authorities from across the UK.

Work in this forum has included: large scale retrofit delivery models, centrally funded programmes, biodiversity and climate-resilience, and carbon offset schemes to fund retrofit. The Forum provides a ‘safe space’ for knowledge-sharing, frank discussion and the exchange of ideas on retrofit specifically, which does not exist elsewhere.

In partnership with the Forum members, UKGBC is also able to collate the feedback from multiple LAs about the issues they face and present these back to Department for Energy Security and Net Zero in a coordinated way, thus enabling LAs to amplify their individual advocacy.

SCALING UP RETROFIT

To drive retrofit at scale on a regional level, UKGBC developed a proposal for LAs to cluster together to develop mass-scale, cross-tenure retrofit programmes. Together with the MCS Foundation, we identified that a key barrier to take-up amongst the UK’s owner-occupied homes is the lack of local authority capacity to develop these neighbourhood-wide programmes and support retrofit delivery. Our proposals for bolstering LA capacity have been taken forward by Innovate UK under their current funding grant rounds.

The Retrofit Playbook produced in 2020 has continued to be well used by multiple LAs including West Yorkshire, Leeds and Devon in the development of their retrofit strategies and programmes. To complement the Playbook, this year we produced a ‘Retrofit Toolkit’ which helps LAs to build the business case for retrofit services for their able-to-pay residents. The Toolkit is currently being tested by several LAs and feedback has been positive.

THE YEAR AHEAD

In the year ahead, we will further enhance existing resources, commencing such initiatives as the digitisation of our Retrofit Toolkit to enable a wider roll-out and maximise take-up. UKGBC will continue to explore ways of supporting under-resourced LAs to drive retrofit through a ‘place-based approach’ at the local level, working with colleagues to amplify and project those impacts across the UK. We will also continue to support the newly created, pan-industry National Retrofit Hub, allowing it access to, and information from, our wider retrofit work with LA decision-makers and delivery bodies.

47 different local authorities as part of our forum.
GOAL 3

GOVERNMENTS HAVE INITIATED A PROGRESSIVE SECTOR-WIDE PUBLIC ESTATE DECARBONISATION AND PROCUREMENT PLAN, TO TRANSLATE THE EXISTING TARGETS – INCLUDING FROM COP – INTO DELIVERY.

BACKGROUND

Funding is critical for the decarbonisation of public buildings, but as the Climate Change Committee pointed out in its annual report to Parliament in June 2022, current commitments only cover about a third of the funds required. UKGBC continues to call for long-term clarity around the plans, as well as longer-term funding for the transformation of public sector buildings.

While the cost of living crisis, and its exacerbation of the climate and nature crises on the most vulnerable in society, forced us to focus on Goals 1 and Goal 2 this financial year, our policy team will continue to exert influence in the public estate decarbonisation space, ensuring this remains on the radar across government.

9% of direct CO₂ emissions are from public sector buildings.
KEY INSIGHTS

- We have been engaging throughout the year with the Department of Government Property in the Cabinet Office to promote the importance of tackling the climate and nature crises in their work. We are pleased that the new Government Property Strategy, launched by Mark Chivers (Director General for Government Property from the Cabinet Office), sees creating a greener estate as a core mission. Effective data collection, monitoring and mandatory reporting of progress will be critical tests of the new approach.

- UKGBC has been utilising its role on the government’s Energy Efficiency Taskforce to help position decarbonisation leadership across the public estate as a crucial fulcrum for both skills and supply chain development, and a lever to instill wider commercial confidence across the market.

THE YEAR AHEAD

In 2023-24 we will continue to work on this goal by engaging with government departments to ensure they understand the importance of this issue, and we will support wider work across both the government’s Energy Efficiency Taskforce (as one of the working group Chairs) and Chris Skidmore’s Mission Zero Buildings Network, which we co-Chair to help build the case and design the process for public sector leadership around urgent built environment climate action. Additionally, we will use products and projects such as the Net Zero Carbon Buildings Standard, Whole Life Carbon Roadmap and Climate Resilience Roadmap as vehicles to encourage government to show more leadership across its own estate.
BUSINESSES ARE CULTIVATING LEADERSHIP MINDSETS, SETTING AMBITIOUS SCIENCE-BASED COMMITMENTS, AND TAKING PRACTICAL ACTION TO ACHIEVE THESE.

BACKGROUND

Radically transforming our built environment requires ambitious leadership. We need built environment professionals with progressive and open mindsets that give them the courage, vision and purpose to do things differently and challenge the status quo. We need organisations that are bold, take risks, innovate, and lead by example. Only through such leadership can we hope to deliver the systems-level change needed to secure a liveable future and a built environment within which people and nature can thrive, together.

To continue raising the bar on supporting leaders in the built environment to step up their impact and influence, UKGBC has delivered another successful year of its transformational Future Leaders, Change Accelerator and Recalibrate programmes, with the addition of a new virtual programme, ‘Leadership Lite’, designed to be more accessible to our more time-constrained members. When it comes to organisational leadership, we champion radical collaboration as the key to unlocking the ability of organisations to make and act on ambitious commitments. UKGBC holds a unique position and is privileged to act as an independent convener of such collaboration across our broad membership community, spanning the entire built environment value chain. As such, the theme of collaboration has run throughout our suite of member-only events this year.

74

participants in Leadership Lite.

54

new leaders graduated from our flagship leadership programmes.
DIVE INTO OUR IMPACT

ACTIVATING TRANSFORMATIONAL LEADERSHIP

- UKGBC has successfully launched a new virtual programme – ‘Leadership Lite’: a six-week WhatsApp course and 54-page companion guidebook designed to be more accessible to our members and wider audiences who may not have the time and/or funding available to join one of our full programmes. The new programme attracted 74 participants totalling 444 learning hours delivered by the UKGBC.

- Demand for UKGBC’s flagship leadership programmes has continued to grow this year, with a total of 54 new leaders graduating into the 2022-3 cohort.

- We hosted three fantastic gatherings for the UKGBC’s Leaders Network to connect, including intimate dining moments, a private viewing of the ‘In the Air’ exhibition, and stimulus from an intergenerational leadership perspective.

THE FUTURE LEADERS 2022 PROGRAMME WAS FANTASTIC. IT GAVE ME THE CHANCE TO CONNECT WITH SOME TRULY INSPIRATIONAL PEOPLE. I’VE LEARNT SO MUCH ABOUT SUSTAINABILITY, INNOVATION AND MYSELF. IT HAD A GREAT MIX OF FORMATS, INCLUDING: INDIVIDUAL LEARNING, COACHING, TEAMWORK, EXTERNAL SPEAKERS, PITCHING, CREATING. I WOULD RECOMMEND THE FUTURE LEADERS PROGRAMME TO THOSE WANTING TO MAKE A LASTING AND SUSTAINABLE IMPACT TO OUR BUILT ENVIRONMENT AND TO THEMSELVES.

EMMA SUCREF
DIRECTOR
EXETER COMMUNITY ENERGY (FUTURE LEADERS 2022)
In response to member calls for UKGBC to dial up its industry convening power, this year we piloted a series of five new ‘Collaboration Café’ events. Held in-person, the Cafés were attended by over 100 UKGBC member organisations and offered an informal and uncompetitive space for sub-sector groups to knowledge-share about their organisations’ net zero goals and strategies. We explored challenges they have overcome – and those still ahead – as well as what each sub-sector needs to progress at greater speed and scale.

This year we reclarified UKGBC’s membership requirements:

- All UKGBC members must, at minimum, commit at the head-of-organisational level to take action that contributes towards the global effort needed to limit warming to 1.5°C by 2050. All members are strongly encouraged to align their commitment with the Race to Zero criteria, and to formally join the campaign through one of its partner Initiatives.

- UKGBC Gold Leaf members are required to demonstrate their ambition and commitment by formally joining the Race to Zero campaign and aligning their activities with its criteria.

The number of UKGBC members formally demonstrating their organisation’s commitment to climate action by joining the global and UN-backed Race to Zero campaign continues to grow. Currently, 202 members have signed up, which is 28% of UKGBC membership. As an Accelerator to the Race, UKGBC works to enhance the campaign’s credibility, raise the number of signatories, and support our members and the wider industry in taking immediate action to halve global emissions by 2030, and deliver a healthier, fairer zero carbon world. We have been supporting our members in doing this by distilling and curating the educational resources and guidance, showcasing examples of exemplary practice and action, and by facilitating knowledge-sharing and collaboration. A key part of our Race to Zero work has been dedicated content campaigns on the Race. Key moments of impact include, 1.9k reads across three educational articles, and 56 members engaging with our social media day of action. The day gave them the opportunity to act on their ‘5th P’ commitment and use their voice to persuade the government that net zero must stay on the agenda as part of COP27.

UKGBC’s Gold Leaf members have continued to engage deeply with us over the past year, demonstrating commitment to progressing their organisations’ level of ambition and action at speed and scale. To gain insight into their direction of travel, UKGBC undertook its annual ‘Gold Leaf Sustainability 360 Review’ and created unique opportunities for them to come together with Gold Leaf events.
THE YEAR AHEAD

In the year ahead UKGBC will strengthen its focus on leadership with current and future leaders through the continuation of its high-impact leadership programmes: Future Leaders, Change Accelerator and Recalibrate. We will also continue to run Leadership Lite programmes with the aim of extending the breadth and depth of our reach throughout the industry. To build on the success of our current offerings, over the next year we’re committed to piloting a new leadership programme targeted at mid-level decision makers, designing new inspiring and experiential events for our Leaders Network, offering more opportunities and events for all alumni from our previous leadership programmes to connect, and creating a continuation of their learning journey’s that herald “systems change” as the requisite action for tackling the climate and ecological crises.

For corporate commitments, insights gained from this year’s series of Race to Zero-themed Collaboration Cafes will be used to shape and tailor the support we offer to members around joining the Race moving forward. We’ll also continue to work with our Gold Leaf members as we inspire them through exclusive events, driving action on not just carbon but also climate resilience and nature.
DIVE INTO OUR IMPACT CONTINUED

Out of 66 Gold Leaf members included:

- **65%** were Race to Zero signatories. 11% increase on last year.

- **41%** had set third party verified near-term emissions reduction targets, the majority aiming for 2030 and 30% of these were aligned with 1.5°C trajectories. 5% increase on last year.

- **83%** were working to enhance nature and biodiversity. 13% increase.

- **33%** were working to deliver BNG. 11% increase.

- **74%** were working to deliver circular economy principles. 29% increase.
58% were reporting in line with TCFD recommendations. 29% increase.

36% were working to deliver Nature-Based Solutions. 23% increase.

9% targeting zero absolute waste. 9% increase.

29% already sending zero waste to landfill. 7% increase.
GOAL 5

CONSISTENT STANDARDS AND METRICS FOR BUILT ASSETS HAVE BEEN DEVELOPED AND ARE IN WIDESPREAD USAGE, AND THE COST OF CARBON IS INCREASINGLY FACTORED INTO INVESTMENT AND FINANCING DECISION-MAKING.

BACKGROUND

Fundamental to our mission to radically improve the sustainability of the built environment is the need for developing a shared understanding of what must be achieved by the industry and the key milestones that must be met on the pathway to a net zero, climate resilient and regenerative built environment. Developing a consistent set of industry-wide standards is not only essential for defining the parameters and metrics of success, but it is also important for minimising greenwashing, green hushing and strengthening the credibility of climate-related achievements.

As highlighted in UKGBC’s 2025 strategy, a core component of our work through to 2025 will be the strengthening and delivery of existing targets, standards and metrics, and the origination of new versions where gaps exist. Over the past year we have made considerable headway in relation to this goal. On net zero carbon, UKGBC has played an instrumental role in bringing industry together to announce the development of the UK’s first Net Zero Carbon Buildings Standard (NZCBS), which is now in the capable hands of UKGBC Trustee David Partridge, as Chair of its Governance Board.

On whole life carbon, over the last year UKGBC has delivered a programme of activities that champion our Net Zero Whole Life Carbon Roadmap as the industry’s science-based pathway to decarbonising the built environment in line with a 1.5°C scenario. Created in partnership with the Laudes and Ikea Foundations, the Whole Life Carbon Roadmap is part of a European-wide #BuildingLife project, which is set to expand over the coming years. Regarding climate adaptation, our Resilience and Nature team has been working hard to take forward the challenge of developing science-based metrics and targets for climate resilience in the UK built environment.
DIVE INTO OUR IMPACT

VERIFYING NET ZERO CARBON CLAIMS

- Our Advancing Net Zero team have published and are maintaining a Net Zero Framework clarification document to ensure UKGBC’s guidance remains up to date for the industry and continues to provide a route to plan for net zero carbon in operation and in construction.

- UKGBC has played an instrumental role in getting the UK’s first NZCBS off the ground, including taking on the role of interim Chair of the Governance Board whilst a Chair was being formally nominated. This standard will be instrumental for industry, representing the first collaboratively made net zero standard that will act as a definitive guide to follow. Ultimately, it will remove confusion and competition and drive a higher uptake of net zero buildings.

CREATING SCIENCE-BASED METRICS AND TARGETS FOR CLIMATE RESILIENCE IN THE UK BUILT ENVIRONMENT

- As noted by the Climate Change Committee, the UK currently lacks associated targets or goals for resilience standards at a national, local or sectoral level. This year our Resilience and Nature team began the preparatory work for developing a Climate Resilience Roadmap for the UK, creating the project proposal and a solid base of foundational work. By developing science-driven, industry-wide targets to be achieved in the short, medium, and longer term, this project will help to fill the urgent and critical gap identified by the CCC – investing in and optimising our built environment for a climate-resilient future.

THE UKGBC HAS BEEN HUGELY CATALYTIC IN A NUMBER OF REALLY CRITICAL AREAS OVER THE LAST YEAR. ITS WORK IN BRINGING TOGETHER A “RADICAL COLLABORATION” OF THE INDUSTRY’S MAIN PLAYERS BEHIND THE UK NET ZERO CARBON BUILDING STANDARD IS A GREAT EXAMPLE OF THE IMPACT THAT IT IS NOW CAPABLE OF HAVING, WAY BEYOND ITS OWN MEMBERSHIP ORGANISATIONS.

DAVID PATRIDGE
CHAIRMAN AT RELATED ARGENT, AND CHAIR OF NZC BUILDINGS STANDARD

Members found our work ‘Driving standards development and best practice’ to be useful.

73%
DIVE INTO OUR IMPACT CONTINUED

ROUTE TO DECARBONISING THE UK BUILT ENVIRONMENT IN LINE WITH A 1.5°C SCENARIO (WLCR)

- To target those with a significant role to play in decarbonising the UK built environment, a series of stakeholder workshops have been delivered with over 180 attendees centred around the Whole Life Carbon Roadmap’s industry-focused action plans. A deep dive video series into different areas of the WLC Roadmap has also been released with the aim of raising awareness and understanding of the key milestones industry must achieve in the decade ahead. On our website, we built a new hub for the Roadmap to raise awareness of these resources and created key blogs to dive into the details of the trajectory.

- Insights from the Roadmap are being used to develop science-based targets to reflect net zero aligned performance at an asset level, as part of the wider development of the UK’s first NZCBS.

- Tracking industry and policy progress against UKGBC’s Net Zero Whole Life Carbon Roadmap has formed a key part of our work this year. Read more about this in Goal One.

4,780 unique downloads of the Whole Life Carbon Roadmap main report.

58 pieces of media coverage on the Whole Life Carbon Roadmap.

180 participants across 5 stakeholder workshops.

83% of UKGBC member survey respondents had used the Whole Life Carbon Roadmap as part of their work in the last year.
THE YEAR AHEAD

This will see the continuation of our work to bring clarity and consistency when measuring progress across the industry. Over the coming year, our Advancing Net Zero team will continue to support the development of a Net Zero Carbon Building Standard, using our reach and influence during a crucial phase of public engagement and consultation. Until the Standard is published, we will maintain the UKGBC Framework Definition as industry’s main route to plan for net zero. Our Resilience and Nature team will formally kick off the development of the Climate Resilience Roadmap, and in partnership with industry will identify and set out agreed targets and metrics.

Dissemination and engagement around UKGBC’s Net Zero Whole Life Carbon Roadmap will be expanded as we enter phase two of the #BuildingLife project alongside other GBCs across Europe, with plans to publish an industry status report two years on from the Whole Life Carbon Roadmap’s launch and further tracking of government action. This year will also see increased focus on the role of investors in delivering the Roadmap’s ambition, with the launch of a new Finance and Value workstream, as well as exploring action at a national level in Scotland.
As a member network, we believe radical collaboration is pivotal to the net zero transformation ahead. Our sector faces many challenges, but by working together to identify these and find scalable solutions, they can be overcome. At UKGBC, our model for collaboration between our members and beyond is unique, and it’s creating the relationships that will tackle the key sustainability issues of this decade.

**WHAT IS IT THAT MAKES THE COLLABORATION WE CREATE SO TRANSFORMATIVE?**

Firstly, all of our work is informed by deep listening and the priorities of our network. Our Advancing Net Zero and Resilience & Nature programmes are key examples of this, as programme partners work side-by-side with our core team to shape the priorities and projects for the year ahead. Secondly, we provide a diverse range of opportunities to get involved – from project steering partnerships to technical roles in task groups and open conversations in one of our many forums.

These opportunities are also integrative, giving space to a wide range of industry professionals from across the value chain. Additionally, the collaboration within our network is co-beneficial, resulting in outcomes that help accelerate all parties on their sustainability journeys. Indeed, nurturing and accelerating a sustainable built environment is at the heart of all our collaborative work, and our range of opportunities inspire bold climate action and robust sustainability leadership amongst the industry.
### DIVE INTO OUR IMPACT

**COLLABORATING TO CREATE BEST PRACTICE GUIDANCE**

- Our Advancing Net Zero team has worked with over 70 members and industry organisations in the past year to create three pieces of guidance on the circular economy, covering an investigation into the link between carbon reduction and circularity, the systems-level change we must see to deliver a more circular built environment, as well as a deep dive curated by our Circular Economy Forum into best practice approaches for measuring circular economy principles in the built environment.

- This year our Advancing Net Zero team has published a new cost evaluation study into net zero carbon homes and has kickstarted three additional projects which will be launched later in 2023.

- Notably, the System Enablers for a Circular Economy report, launched in January, represents over a year of collaboration between several key partners. In the quarter since its launch, it has been downloaded over 1,000 times and continues to embolden the industry with sector-leading, systems-level guidance for creating a circular economy.

- Similarly, our Resilience & Nature team has worked closely with our membership to create and disseminate their guidance. Their Measuring & Reporting Physical Risk labs gave selected members the hands-on experience of applying our guidance to their assets, deepening their knowledge of climate risks and the need for adaptation. The two reports published by the team — the Value of Urban Nature Based Solutions and the Nature Recovery and Climate Resilience Playbook — demonstrate the collective work of industry experts giving practical, applicable steps for building nature into our towns and cities. Our Nature Playbook got a particularly large reach on social media, with 168 engagements and more than 4,000 impressions on the launch tweet alone.

### GOAL SIX

**843**

individuals that took part in Advancing Net Zero activities.

**428**

individuals involved in Resilience & Nature activities. This has increased from 275 last year.

**41**

Members in the Circular Economy Forum.

**72%**

of UKGBC members say they joined “To collaborate with other organisations across the built environment value chain and find ways of overcoming barriers to sustainable outcomes. This is an improvement on 66% last year.”
DIVE INTO OUR IMPACT CONTINUED

FACILITATING OPPORTUNITIES FOR IDENTIFY CHALLENGES AND SOLUTIONS

- UKGBC’s forums continued to be a hub for collaboration and radical thinking. Our well-established Circular Economy forum now has 41 members and offers a unique insight into the trajectory of our industry as we leave the linear economy behind. They’ve shared these insights as numerous blogs and the ‘Circular Economy Metrics for Buildings’ deep dive. Similarly, the new Net Zero Solutions Forum brings together key industry organisations and is enabling the dissemination of net zero solutions at speed and at scale.

- A key example of knowledge sharing is the continued growth of our Solutions and Case Study Libraries, which showcase innovative and readily-available means of addressing sustainability challenges within the built environment, and highlight the exemplary work of UKGBC members. New for this year, UKGBC’s Solutions and Innovation Advisory Group brings diverse experts together from across our membership, to provide feedback on content for the Solutions Library and provide market insights to our Innovative Start-Up Members. This builds on the work of our Innovative Start-Up Forum, which convenes leading UKGBC members from different sub-sectors with our start-up members for networking and knowledge sharing.

JOINING INDUSTRY INITIATIVES TO BE A PART OF A SECTOR-WIDE CLIMATE MOVEMENT

- We cannot create impact by our workstreams alone. In the past year our Advancing Net Zero team has worked on 20+ initiatives with a range of our peers to help drive the net zero agenda, including working closely with RICS on an update to their professional statement, BSI on the revised PAS 2080 Standard, CRREM on the update to their decarbonisation pathways and the STBi on their buildings pathway.
THE YEAR AHEAD

Much of the work from this financial year will continue, with emphasis placed on the need for meaningful collaboration within our network. Our Advancing Net Zero team will focus on creating best practice guidance on the topics of Embodied Carbon, Renewable Energy Procurement, Commercial Retrofit & Carbon Pricing. Our Resilience & Nature team will focus on best practice guidance for Biodiversity Net Gain, Embodied Ecological Impacts and industry-wide climate risk through our Climate Resilience Roadmap project.

To empower collaboration within our network, the Resilience & Nature team will be holding a series of Collaboration Cafés to convene members around the topic of Climate Resilience. New activities in our solutions and innovation workstream will include the creation of Inside Innovation deep dives exploring the solutions available around trending sustainability topics across the built environment, as well as a reinvigorated Academic Research Forum, to convene and gain insight from UKGBC’s university and researcher membership.

Finally, to foster more collaboration between ourselves and our network, and increase the number of industry members who have access to opportunities to feedback or input in our work, we are launching two Communications Steering Groups for the year ahead. This will involve bringing marketing and communications teams from our key partners together to provide strategic counsel and amplify the success of communications activities.

JOINING UKGBC IS VITAL FOR ANY START-UP LOOKING TO MAKE AN IMPACT IN THE BUILT ENVIRONMENT. UKGBC’S INNOVATIVE START-UP FORUM IS PARTICULARLY IMPORTANT, AS IT IS WHERE BIG BUILT ENVIRONMENT ORGANISATIONS COME TO CONNECT WITH START-UPS, AND WHERE INNOVATORS COME TO UNDERSTAND HOW THEY GET PROCURED AND IMPLEMENTED. I AM EXCITED TO CONTINUE USING THE FORUM TO ENABLE COLLABORATION AND KNOWLEDGE-SHARING THAT ADDRESSES SHARED SUSTAINABILITY CHALLENGES ACROSS THE INDUSTRY.

GILBERT LENNOX-KING
CEO AND CO-FOUNDER OF CONSTRUCTION CARBON

Solutions and case studies in the library. Increased from 150+ last year.

Innovative Start-Up Members.

of UKGBC Members agree or strongly agree that their membership allows them to, “Gain valuable insight from across the built environment value chain.”

240+

70

74%
GOAL 7

BACKGROUND

To transform our built environment into a space that is net zero, climate resilient and regenerative, we need everyone on board. UKGBC views widescale development of knowledge, skills and competencies as crucial to achieving our vision of a built environment that enables both people and the planet to thrive. Our Learning and Development programme is at the heart of this goal and continues to deliver broad and deep impact through its diverse and comprehensive learning portfolio.

This financial year, UKGBC’s Learning and Development team continued to identify and anticipate the built environment’s needs and deliver learning that enabled the industry to upskill across UKGBC’s key impact areas via a range of formats. The return of in-person site tours has been a notable highlight, as we facilitate the exploration of how sustainable design principles are realised in practice, visiting case studies from our programmatic reports to hear from those with direct experience of the associated project.

In addition, expanding our digital offering has also been a core feature of the past year as we aim to reach a wider, more diverse, and global audience. More than ever, we’ve grown our reach, and our work has enabled 4,600 individuals to learn new sustainability skills and be supported on their learning & leadership journeys.
DIVE INTO OUR IMPACT

TO ENABLE EVERYONE TO PLAY A ROLE IN THE TRANSITION TO A SUSTAINABLE BUILT ENVIRONMENT

To enable all stakeholders to upskill and play their part in transforming the built environment, we have launched two new learning resources which contribute to our goal of developing sustainability learning that is widely accessible, regardless of background, expertise, or resource availability.

This year, UKGBC’s Learning Team launched a new online course, hosted on the FutureLearn platform. An Introduction to Sustainability in the Built Environment is an interactive, four week learning path that enables participants to establish a solid introductory-level understanding of green building. Since launching, the course has welcomed over 1000 joiners from 85 different countries and received positive feedback from global learners starting out on their sustainability learning journey.

Following requests from members to develop short, introductory level resources, UKGBC launched our new Bitesize Learning Guides. The Bitesize Learning Guides are a growing suite of concise and free-to-download resources designed to build knowledge and confidence across the industry on key sustainability concepts and approaches. Tailored to meet the learning needs of all built environment stakeholders, the Bitesize suite is comprised of our Explainer and Practical Guides, which detail key carbon concepts and practical approaches to sustainable building, respectively. In the first month of launching, the Bitesize Guides had over 2,600 unique views and have been shared online with positive feedback by numerous industry stakeholders.

Additionally, after mapping our key audiences and what they want to learn from UKGBC, we built our new site around their user journeys. This resulted in a website that champions knowledge and learning opportunities, with key topic pages that offer introductory insights to all our main areas of work. All of our work is therefore immediately more accessible to a wider audience, as everyone has quick access to the base understanding needed to engage in many of our resources.

If you are struggling to navigate the options and choices to support your own decarbonisation journeys or simply just need some great explainers to get you on your way, then these brilliant Bitesize guides from our friends at UK Green Building Council might just be a game changer!
DIVE INTO OUR IMPACT CONTINUED

DELIVER HIGH QUALITY BESPOKE COURSES AND RESOURCES

This year has seen a considerable increase in demand for bespoke learning that supports organisations in the development of sustainability knowledge, leadership and expertise. Each programme is customised to meet the needs of the organisation and foster a collaborative mindset to maximise impact and meet corporate sustainability strategies and targets.

UKGBC’s Learning and Development Team have designed and delivered six new bespoke learning programmes for organisations spanning the finance, developer, contractor, architecture, occupier and consultancy sectors. Formats of learning ranged from three-part playbooks, immersive leadership programmes, Carbon 101 training and online workshops.
THE YEAR AHEAD

This year, UKGBC is focusing on membership as well as awareness projects. We will continue to evolve, develop and deliver bite-size videos and written guides, as well as FutureLearn online modules. We will also continue to build the depth of knowledge around our key impact areas and host webinars, workshops and masterclasses that build on our programmatic workstreams and embed learnings from UKGBC’s key guidance reports. In addition to these formats, we plan to deliver further immersive and experiential learning experiences that enable participants to take a hands-on approach to sustainable buildings and learn whilst working on live projects. As always, these learning opportunities will draw from a wealth of expertise from our internal team and our member network to provide participants with a range of expert insights and perspectives on core sustainability approaches. Where individual members wish to upskill their staff community with sustainability knowledge, skills and leadership, UKGBC will continue to design and deliver bespoke programmes that meet their needs.

TODAY I COMPLETED ‘AN INTRODUCTION TO SUSTAINABILITY IN THE BUILT ENVIRONMENT’ ONLINE COURSE HOSTED BY UK GREEN BUILDING COUNCIL (UKGBC). THIS COURSE PROVIDED A GREAT INSIGHT INTO THE CAUSES OF CARBON EMISSIONS IN THE CONSTRUCTION INDUSTRY AND HOW A POSITIVE MOVE TOWARDS NET ZERO WILL BENEFIT THE INDUSTRY AND THE WORLD. AN EMPOWERING QUOTE THAT I TOOK FROM THE COURSE WAS FROM GRETA THUNBERG WHO STATED THAT “THE CLIMATE CRISIS HAS ALREADY BEEN SOLVED. WE ALREADY HAVE THE FACTS AND SOLUTIONS. ALL WE HAVE TO DO IS WAKE UP AND CHANGE.”

63% of UKGBC Members either agreed or strongly agreed their membership, ‘Supported you, or your team to develop the knowledge, skills and competencies required to achieve more sustainable outcomes.’

56% of members said they found in person events and networking, ‘extremely or somewhat useful’.
Central to UKGBC’s external impact is our core team, who are dedicated to our mission and committed to delivering even more progress with our network and beyond. As a team, we face the daily realities of the interconnected climate, nature and cost-of-living crises, with pragmatism, resilience and hope. We look inward as well as outward, knowing that building a net zero, climate resilient and regenerative built environment needs each and every one of us to play our role, which is why we also focus on people and operational sustainability at UKGBC.

**UKGBC Team Activities**

- Monthly ‘Birthday lunch’
- Full team summer night away in nature
- Christmas party
- Team bonding with axe throwing
- Full team training with the ‘Impact Factory’
- Monthly team meetings to share ideas and overcome challenges.
It’s been a busy year for the UKGBC team, with the announcement of Julie Hirigoyen stepping down as CEO, 23 individuals coming on board, and a full programme of activities prescribed by our newly expanded People and Culture team. Internally, we have focused on our own sustainability, health & wellbeing, and diversity & inclusion principles.

Firstly, we see reducing our own impact on the planet as a priority. Our new Solutions and Innovation team explored new avenues for further tackling our own emissions footprint, whilst our ‘Green Team’ worked to embed sustainable practices into our culture.

Secondly, we take the wellbeing of our team seriously, agreeing with the 2023 IPCC report that, ‘Climate Action requires the best of humanity. And that requires the best of us’. This means our team must feel supported to put their welfare and happiness first. UKGBC must be a place where our team pursues meaningful, impactful work, but most importantly a place where they can thrive and feel comfortable. Over the past year, both our Health & Wellbeing and Diversity & Inclusion groups have taken steps to ensure this.
Stepping up our sustainability

- UKGBC’s ‘Green Team’ has been working diligently over the past year to understand how we can reduce our core team’s carbon emissions. As part of this, we continued to ensure that the office’s electricity is supplied by a renewable tariff, which includes all heating and cooling. We have also taken more rigorous measures to offset employees working from home. This included, for the first time ever, accounting for our commuting emissions. This offsetting process followed our own best practice guidance, choosing peat land restoration through the Cùl Mòr Scottish project, which is certified using the UK Peatland Code.

- Our Green Team investigated the link between our pension funds and sustainable investment. To help the team understand the sustainable pension plans offered by UKGBC, and the steps we can take to ensure sustainability across our pension portfolios, a deep dive presentation was held.

The Green Team wanted to tackle not only our carbon emissions, but also our environmental impact. They encouraged the team to think about the impact of western food systems on our climate and natural habitats and held a Veganuary initiative. Overall, 57% of participants went fully planet based whilst a further 28% tried a new plant-based food alternative throughout the programme period.

As an organisation that delivers considerable impact through resources on our website, we gave ourselves the challenge this year of creating a new website which emits less carbon per page. By working with web agency Wholegrain Digital, we not only met but much exceed this target with a new website that’s 94% cleaner than our old website.
Putting our people first

As a team passionate about what we do, it’s easy to put work first, and our new Health & Wellbeing Group is setting the standard that we must all prioritise our wellbeing together. To achieve this, the H&W group has defined the state of health and wellbeing across UKGBC with an in-depth survey, to be repeated yearly. The results were promising, with 12 out of the 13 areas assessed coming back with a positive response. We also had an overwhelmingly positive response around “meaningful work” and “working relationships”. We’re already underway with feedback from the survey, for example providing more training for line managers and organising team specific socials.

This year was also the third year of our Diversity & Inclusion group, who continued to strive for a more inclusive culture at UKGBC. Activities included a bespoke whole team training session on Diversity & Inclusion from our partners Inclusive Employers as well as an initial survey to understand the diversity of UKGBC & how inclusive we find it to be. In particular, we want to tackle the issue of a lack of diversity in our member task groups, so we have evolved the acquisition document to highlight diversity as a priority and asked members to consider diversity when nominating individuals.

Additionally, as part of our brand and website evolution, we made accessibility and inclusion key parameters for success. We designed the website with accessibility in mind and took measures such as, testing the site with screen readers and adjusting brand colours to ensure the contrast was high enough for everyone to read. When it came to our brand, we put diversity and inclusion considerations at the heart of our development, and practically this is expressed for example, in our iconography and photographic style.
For aeons, the green movement has perenially heralded moments in time as critical turning points for climate action. But although historical progress might suggest otherwise, it feels like the stars may be aligned for substantive change now. Sustainable practices, green innovations, the flow of finance and some exemplary on-the-ground local leadership are gathering pace across our industry, in many – or most cases outpacing national Government progress. At the same time, the confluence of a horrible war overseas, a cost-of-living crisis at home and a long-awaited General Election on the horizon have produced a real laser focus on the urgent need for transformative climate policies and actions.

Looking back at the trajectory and momentum UKGBC created with the Whole Life Carbon Roadmap in 2021, we have been firm and honest with the Government about how the UK remains off-track to net zero. This year, we’ll continue to be frank about what needs to change, and how to wrestle our policy direction back onto the right path in an ever-shrinking time window. But while we won’t pull our punches on the shortcomings of new build standards, stagnant retrofit activity, or sub-par levels of net zero finance – we will always use the collective expertise of our membership to convene, demystify, and develop positive solutions.
I’m so excited to be joining UKGBC at this crucial moment, as society and the built environment within it are moving from commitment to real action.

I’m exhilarated by the enormous potential to leverage the deep technical expertise and unique positioning of UKGBC’s extensive network. We shouldn’t be shy about the systemic challenges we collectively face, but with radical collaboration and creativity we can make this transition fair, authentic, and meaningful.

Our follow-on Roadmap project, #BuildingLife2, will help the industry to forge ahead with tools, guidance and deeper-dives on key technical issues, underpinned over time by the Net Zero Carbon Buildings Standard, of which we are a major contributing partner – and which we see as a long-term fulcrum for ambitious policy and industry progress. In parallel, our Resilience Roadmap project will extend this rigorous scientific approach to define how to stabilise and recraft policy and industry action over the years and decades ahead to ensure we have a truly resilient built environment, capable of coping with our ever-warming climate. And through our forward-looking collaborations with regional and devolved authorities from the West Midlands Combined Authority to the Scottish Government, we will continue to deliver our twin-track goals of enabling real local-led impact while also using these best practice exemplars to create templates for others to follow, including on the national stage.

As we bid a heartfelt farewell to our inspirational Chief Executive and simultaneously usher in a new and exciting leadership era, in the year ahead UKGBC will continue to face the challenges head-on with real vim and vigour; and drive ambition and action to support the industry to deliver a net zero, climate-resilient and biodiversity-rich built environment.
programme and project partners

advancing net zero programme partners

resilience and nature programme partners

renewable energy procurement phase 2 project partners

embodied carbon project partners

commercial retrofit project partners
| STATUS | The organisation is a charitable company limited by guarantee, incorporated on 29 September 2009 and registered as a charity on 24 March 2010. |
| GOVERNING DOCUMENT | The company was originally established under Memorandum and Articles which established the objects and powers of the charitable company. New Articles of Association were approved by the Charity Commission on 21 January 2020. |
| BOARD OF TRUSTEES | Basil Demeroutis  
Judith Everett  
Jerome Frost OBE  
Tara Gbolade (Co-opted)  
Bill Hughes  
Chris Oglesby  
David Partridge  
James Pearce (Co-opted)  
Sunand Prasad  
Victoria Quinlan  
Mark Robinson (Co-opted)  
Lorna Robinson  
Derek Wilson (Co-opted) |
| COMPANY SECRETARY AND CHIEF EXECUTIVE | Julie Hirigoyen  
Smith Mordak from 1st June 2023 |
| SENIOR MANAGEMENT TEAM | Chief Executive  
Deputy CEO and Director of External Affairs  
Director of Membership  
Director of Experiential Learning & Leadership  
Director of Impact and Operations  
Julie Hirigoyen  
Simon McWhirter  
Mike Clarke  
Elfrida Hamilton-Russell  
Tim Adams |
| REGISTERED OFFICE | The Building Centre, 26 Store Street, London WC1E 7BT |
| COMPANY REGISTRATION NUMBER | 01029239 (England and Wales) |
| CHARITY REGISTRATION NUMBER | 1135153 (England and Wales) |
| AUDITOR | Buzzacott LLP, 130 Wood Street, London EC2V 6DL |
| BANKERS | NatWest Bank, 250 Regent Street, London W1B 3BN |
| SOLICITORS | Russell-Cooke LLP, 2 Putney Hill, London SW15 6AB |
TRUSTEES’ REPORT
YEAR TO 31 MARCH 2023

The trustees present their annual report and the audited financial statements of UKGBC Limited (UKGBC) for the year ended 31 March 2023.

The report has been prepared in accordance with Part 8 of the Charities Act 2011 and it is also the report of the directors for the purposes of the Companies Act 2006.

The financial statements have been prepared in accordance with the accounting policies set out on pages 70 to 77 and comply with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102).

OBJECTIVES AND ACTIVITIES
The objects of the charity are for the public benefit:

1.1 To increase the sustainability of the built environment by improving the way it is planned, designed, constructed, maintained, operated, modified and replaced (“Improving sustainability”).

1.2 To advance the education of the public in the sustainability, conservation, protection and improvement of the built environment (“Education”).

1.3 To promote the sustainability, conservation, protection and improvement of the built environment (“Raising awareness”).

PUBLIC BENEFIT
The trustees confirm that they have complied with the duty in section 17 of the Charities Act 2011 to have due regard to the public benefit guidance published by the Charity Commission in determining the activities undertaken by the charity.

The trustees are confident that UKGBC’s aims and activities of Improving Sustainability, Educating, Campaigning for and Raising Awareness of the Sustainability of the Built Environment are in accordance with the regulations on public benefit.
**RESULTS FOR THE YEAR**

UKGBC incurred a deficit of £402,766 (2022 a surplus of £107,184) in line with an investment budget for the year, which was designed to reduce the surplus over the minimum reserves requirement and increase impact in the face of the accelerating climate crisis. This decreased charitable funds to £722,127 (2021: £1,124,893).

Increased expenditure allowed UKGBC to achieve step-change ambitions. A fulltime presence has been established in Scotland, increasing the regional presence within the UK. The website has been re-developed from the ground up, increasing accessibility and searchability whilst adopting low-carbon operation. UKGBC has supported the formation of the Net Zero Carbon Building Standard, has increased the resourcing of a solutions library and has expanded the functionality of the customer relationship management system.

Demand increased for UKGBC’s services in supporting the greening of the Built Environment. This is evidenced by the increase in membership income and a corresponding expansion in the organisation, and its expenditure. Total income for the year decreased by £230,045 (7%) to £2,860,404 (2022: £3,090,449) compared to the previous year.

The primary income source, accounting for 71% of total income (2022: 57%) is membership subscriptions. These have increased by £258,098 on 2022, with total membership fees in the year amounting to £2,029,581 (2022: £1,771,483).

Grant and contract income has decreased by 68% to £154,659 (2022: £450,695). This reflects the cessation and commencement of new initiatives and decreasing opportunities for securing grants in Europe. Funds were secured from the Laudes Foundation, MCS Foundation, Kobenhavns Kommune and Greater Manchester Combined Authority.

Partnership income decreased by £222,772 to £332,642 (2022: £555,414). This is partly due to Income being deferred and ANZ programme outputs rescheduled for delivery in early 2023.

Education course income increased by 26% to £261,659 (2022: £224,080).

The value that we have received from expert members speaking at our education courses, the venues which have been donated to use without charge and secondees from member organisations who worked for us during the year, have been recognised as voluntary (in kind) donations. The value of these donations amounts to £41,615 (2022: £47,703).

Total expenditure increased by £279,905 in the year to £3,263,170 (2022: £2,983,265) largely a result of expenditure associated with staff costs. Staff costs remain the biggest single cost, comprising 72% (2022: 63%) of costs at £2,325,139 (2022: £1,921,593) in total. The increase is due to a cost of living rise and people additions within Marketing, a presence in Scotland and a better equipped Solutions team.

Support costs in the year came to £807,456 versus an equivalent of £651,527 in the previous year.
WHERE OUR FUNDS COME FROM

- 71% Membership
- 10% Education Course Fees
- 5% Grants
- 12% Partnership
- 2% Other Income

ANALYSIS OF OUR EXPENDITURE

- 47% Improving Sustainability
- 18% Education
- 11% Raising Awareness
- 25% Support Costs
The methods recommended for calculating the minimum level of reserves and deferred membership income (which fall under the Charity Commission’s recommended reserve policy guidelines for less complex charities) are that:

1. The policy addresses the risk of the need for unforeseen expenditure
2. The policy addresses the risks associated with the loss of a source of income

In using each of these in turn, the trustees of UKGBC calculate and test whether the level of Deferred income is adequate.

The need for unforeseen expenditure

This method involves calculating the expenditure that would be required to maintain UKGBC’s ordinary activities for a period of four months. The level of reserves and deferred membership income provision, based on four months of UKGBC’s FY2023-24 budgeted unrestricted expenditure (excluding depreciation) is approximately £820,000.

Risks associated with the loss of a source of income

Membership fees constitute 71% of UKGBC’s income. Despite the deteriorating economic conditions, membership fees grew by £258,098 (15%).

However, the trustees view the current wider geopolitical situation, high inflation and overall economic outlook as volatile and potentially a trigger of recession in the UK. Based on the total budgeted income from membership renewals in FY2023-24 being £2.34m, applying a worst-case scenario of 20% attrition would give rise to a budgeted loss of income of approximately £115k. If membership attrition is greater than 20%, cost-mitigating strategies will be implemented to reduce the impact of this on the charity.

UKGBC proposal for FY2023-24 is another ‘extraordinary investment budget’ aiming to fully harness the unprecedented momentum for UKGBC’s mission within business boardrooms, financial markets and socio-politically. Mitigating climate risks, net zero carbon, biodiversity & Nature, and ESG, the Race to Zero and the Green Industrial Revolution are just some of the drivers converting into significant growth in membership. The board is supportive of the UKGBC executive team to re-invest funds held in excess of the reserves requirement where these can be deployed to amplify impactful outcomes against the charitable objectives.

The trustees consider that, based on current estimates, the minimum level of deferred income for 2023/24 would be between £115,000 and £820,000, as determined by the two tests above.

At 31 March 2023, deferred membership income was £1,029,471 (2022: £1,009,407) which is in excess of the minimum requirement. In addition, free reserves (excluding the net book value of fixed assets of £18,539) amounted to £703,587.
GOING CONCERN ASSESSMENT

Trustees have assessed the impact of external influences on the charities activities, and the adequacy of resources to operate in the current climate over the next financial period.

Based on the current plans, assumptions and forecasts, whilst acknowledging there are additional financial risks, the trustees believe it is appropriate for the charity to continue to prepare the financial statements on the going concern basis.

Investment policy and performance

The trustees have wide-ranging powers of investment as determined by the Articles. Due to the charity’s reserves and deferred membership income requirement (see above), funds are held that exceed the short-term expense requirements and forecast programme costs, but to which access may be required at short notice. Therefore excess funds are placed in fixed deposit financial instruments within UK retail banks. The maturity of these funds is designed to correspond with forecast expenditure and reserve requirements, whilst the nature of these investments ensures that no unnecessary risks are being taken with our funds.

Funds required to meet liquidity and short-term expenditure requirements are retained in interest-bearing current financial instruments with the charity’s bankers.

The invested funds held in fixed deposit financial instruments together with those in interest-bearing current financial instruments achieved an average rate of return 1.10% (2022: – 0.54%).

Fundraising statement

Over the course of FY2022-23, UKGBC did not undertake any public fundraising activity, nor do our commercial and corporate supporters undertake any public fundraising on our behalf. UKGBC does not have any active subsidiary trading companies, nor do we employ commercial third parties to undertake fundraising on our behalf. There were no complaints in the year in relation to our fundraising.
The Board of Trustees has the overall responsibility for the governance of risks and ensures there are adequate and effective systems in place to mitigate these. These risks are reviewed annually by the whole Board as an intrinsic part of strategy setting and upon consideration of new opportunities. The trustees continue to assess the major risks to which the charity is exposed, in particular those relating to the specific operational areas of the charity, its investments and its finances and reputation. The trustees have established systems to monitor and to mitigate those risks and continue to review their effectiveness.

UKGBC has an open and accountable culture, which recognises that risk is inherent in business, particularly where we are aiming to be innovative and ahead of the curve. So, we adopt an open and proactive approach to risk management, with a view to being pre-emptive rather than box ticking.

The risk management framework is put forward by the Leadership Team, and reviewed and approved by the Risk & Audit Committee and by the Board. UKGBC’s risk management framework is designed to identify the principal risks faced by the organisation and ensure that these are being appropriately monitored. In the case of each of the principal risks, controls are in place and mitigating actions will be allocated to individuals on the team who will be tasked with the requisite accountability. A detailed risk and mitigation report featuring quantitative/qualitative indicators will be reviewed by the R&A Committee at least twice a year.

The trustees are satisfied that systems have been developed and are in place to mitigate identified risks to an acceptable level.

The significant risks and uncertainties identified through the above process are discussed opposite
<table>
<thead>
<tr>
<th>RISK IDENTIFIED</th>
<th>ACTION TAKEN TO MITIGATE THE RISK</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PEOPLE:</strong> Staff turnover</td>
<td>Investment in Senior People &amp; Culture Manager with some support underneath - enables us to dedicate time on people related initiatives including health &amp; wellbeing, training, D&amp;I, team get togethers, socials etc – all of which are crucial components of a People Centric culture. There has been a greater focus on career development and succession planning in 2022/3 and the development of a staff progression matrix which describes skills, experience and behaviours. Exit interviews are conducted with all voluntary leavers – analysed for trend reporting.</td>
</tr>
<tr>
<td><strong>EXTERNAL (Economic):</strong> Economic downturn &amp; market uncertainty due to high inflation / war in Ukraine / COVID / other</td>
<td>UKGBC has excess reserves at year end 2022/23 and significant deferred income - which offers some protection against external financial shocks. The member value proposition is continuously reviewed and enhanced, with the launch of the new website in early 2023. Attrition levels are reviewed regularly by CEO, LT and R&amp;A committee – currently still low but we have seen a slight increase in 2022. Alternative funding sources (philanthropic, governmental) constantly being sought and an increase to combat inflation has been applied to membership fees.</td>
</tr>
<tr>
<td><strong>FINANCIAL:</strong> Charities being increasingly targeted for Cyber Fraud and breach of data protection.</td>
<td>Increased training, security measures (e.g. Multi Factor Authentication, forced password reset, virus scans, geographical restrictions and MIME Cast) have been deployed along with several other actions. Regular review of threat and mitigation.</td>
</tr>
<tr>
<td><strong>FINANCIAL:</strong> Increased Competition.</td>
<td>We are actively working with organisations with whom we can form strategic partnerships to accelerate our and their missions in all our programmes.</td>
</tr>
<tr>
<td><strong>MISSION:</strong> UKGBC not driving or matching ambition of its members</td>
<td>Following introduction of mandatory membership requirements for Gold Leaf Members and standard members, UKGBC is at greater risk of criticism for failing to match these ourselves. UKGBC is taking steps to join the Race to Zero, and is setting ambitious targets.</td>
</tr>
<tr>
<td><strong>REPUTATIONAL:</strong> Programme participants have an opposing agenda.</td>
<td>An ethics policy has been developed providing the Risk and Audit committee with ultimate authority over reputational risks caused by partner organisations activities.</td>
</tr>
</tbody>
</table>
Governing Document
UKGBC Limited was formed in 2006 as a company limited by guarantee and is governed by an amended Memorandum & Articles of Association dated 29th September 2009. The Charity Commission formally registered the company as a charity on 24th March 2010. New Articles of Association were approved by the Charity Commission on 21 January 2020.

Recruitment and appointment of trustees
The Board of Trustees (who are also directors for the purposes of the Companies Act 2006) consists of not fewer than four and no more than twelve persons elected by members of the charity; in addition the Board has the power to appoint trustees to fill vacancies, and may co-opt up to four more individuals from across the sustainable built environment sector. Trustees are confirmed in post by an election process, and typically serve for an initial 3 years, whereupon they retire by rotation. They may seek re-election.

The following trustees were in office and served between 1 April 2022 and up to the date of approval of this report, except where shown.

Trustee induction and training
On election, each new trustee receives an induction pack including the ‘Good Trustee Guide’ published by the Charity Commission and a range of key organisational policies and documents. All new trustees are invited to attend a Role of Trustee course and along with other trustees are given regular opportunities to meet the senior management and other staff.

<table>
<thead>
<tr>
<th>Trustee</th>
<th>Appointed/Resigned</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estelle Bailey</td>
<td>Resigned 15 May 2023</td>
</tr>
<tr>
<td>Basil Demeroutis</td>
<td></td>
</tr>
<tr>
<td>Judith Everett</td>
<td></td>
</tr>
<tr>
<td>Jerome Frost OBE</td>
<td></td>
</tr>
<tr>
<td>Tara Gbolade</td>
<td>Co-opted 14 December 2022 for election at the next AGM</td>
</tr>
<tr>
<td>Mina Hasman</td>
<td>Co-opted – resigned 28 September 2022</td>
</tr>
<tr>
<td>Bill Hughes</td>
<td></td>
</tr>
<tr>
<td>Chris Oglesby</td>
<td></td>
</tr>
<tr>
<td>James Pearce</td>
<td>Co-opted 14 December 2022</td>
</tr>
<tr>
<td>David Partridge</td>
<td></td>
</tr>
<tr>
<td>Sunand Prasad</td>
<td></td>
</tr>
<tr>
<td>Victoria Quinlan</td>
<td></td>
</tr>
<tr>
<td>Mark Robinson</td>
<td>Co-opted 1 January 2023 for election at the next AGM</td>
</tr>
<tr>
<td>Lorna Walker</td>
<td>Resigned 20 July 2022</td>
</tr>
<tr>
<td>Rick Willmott</td>
<td>Co-opted</td>
</tr>
<tr>
<td>Derek Wilson</td>
<td></td>
</tr>
</tbody>
</table>
Management
The day-to-day management of the charity is delegated to the Chief Executive who is responsible for achieving the overall aims and objectives of the charity to agreed annual budget and target performance criteria.

Remuneration of key management personnel
The trustees consider that they, together with the senior management team, comprise the key management personnel of the charity in charge of directing and controlling, running and operating the charity on a day to day basis. All trustees give of their time freely and no director received remuneration in the year. Details of directors’ expenses and related party transactions are disclosed in note 6 to the financial statements.

The pay of the Senior Management Team and all staff are reviewed annually by the Personnel & Nominations Committee and normally increased in accordance with average earnings to reflect a cost of living adjustment. In view of the nature of the charity, the trustees benchmark against pay levels in other membership bodies and trade associations.

Statement of the trustees’ responsibilities
The trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for preparing the trustees’ report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the charitable company and of the income and expenditure of the charitable company for that period.

In preparing these financial statements, the trustees are required to:
- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable to the United Kingdom and Republic of Ireland (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each of the trustees confirms that:
- so far as the trustee is aware, there is no relevant audit information of which the charitable company’s auditor is unaware; and
- the trustee has taken all the steps that he/she ought to have taken as a Trustee in order to make himself/herself aware of any relevant audit information and to establish that the charitable company’s auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company’s website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the trustees and signed on their behalf by:

Chair: Sunand Prasad
Date: 28 June 2023
Opinion
We have audited the financial statements of UKGBC Limited (the ‘charitable company’) for the year ended 31 March 2023 which comprise the statement of financial activities, the balance sheet, and statement of cash flows, the principal accounting policies and the notes to the financial statements. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 ‘The Financial Reporting Standard applicable in the UK and Republic of Ireland’ (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:
■ give a true and fair view of the state of the charitable company’s affairs as at 31 March 2023 and of its income and expenditure for the year then ended;
■ have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
■ have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion
We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor’s responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC’s Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern
In auditing the financial statements, we have concluded that the trustees’ use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company’s ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information
The other information comprises the information included in the annual report and financial statements, other than the financial statements and our auditor’s report thereon. The trustees are responsible for the other information contained within the annual report and financial statements. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated.

If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.
Opinions on other matters prescribed by the Companies Act 2006
In our opinion, based on the work undertaken in the course of the audit:
the information given in the trustees’ report, which is also the directors’ report for the purposes of company law for the financial year for which the financial statements are prepared is consistent with the financial statements; and the trustees’ report, which is also the directors’ report for the purposes of company law has been prepared in accordance with applicable legal requirements.
Matters on which we are required to report by exception
In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees’ report. We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:
■ adequate accounting records have not been kept, or
■ the financial statements are not in agreement with the accounting records and returns; or
■ certain disclosures of trustees’ remuneration specified by law are not made; or
■ we have not received all the information and explanations we require for our audit; or
■ the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies’ exemptions in preparing the trustees’ report and from the requirement to prepare a strategic report.

Responsibilities of trustees
As explained more fully in the trustees’ responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.
In preparing the financial statements, the trustees are responsible for assessing the charitable company’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.
Auditor’s responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- we identified the laws and regulations applicable to the charitable company through discussions with management, and from our commercial knowledge and experience of the sector;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the charitable company, including the Charity Law, and Companies Act 2006;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting correspondence; and
- identified laws and regulations were communicated within the audit team and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the charitable company’s financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates set out in the accounting policies were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- reading minutes of meetings of those charged with governance; and
- enquiring of management as to actual and potential litigation and claims.
There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the trustees and other management and the inspection of regulatory and legal correspondence, if any. Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion. A further description of our responsibilities is available on the Financial Reporting Council’s website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor’s report.

**Use of our report**

This report is made solely to the charitable company’s members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company’s members those matters we are required to state to them in an auditor’s report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company’s members as a body, for our audit work, for this report, or for the opinions we have formed.

**Shachi Blakemore**  
(Senior Statutory Auditor)  
For and on behalf of Buzzacott LLP,  
Statutory Auditor  
130 Wood Street  
London  
EC2V 6DL

Buzzacott LLP is eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006.

**Date:** 28 June 2023
## Financial Statements

### Statement of Financial Activities

**Year to 31 March 2023**

<table>
<thead>
<tr>
<th>Notes</th>
<th>Un-restricted funds £</th>
<th>Restricted funds £</th>
<th>2023 Total funds £</th>
<th>Un-restricted funds £</th>
<th>Restricted funds £</th>
<th>2022 Total funds £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income from:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations and legacies</td>
<td>1</td>
<td>53,698</td>
<td>-</td>
<td>53,698</td>
<td>58,803</td>
<td>-</td>
</tr>
<tr>
<td>Charitable activities</td>
<td>2</td>
<td>2,643,877</td>
<td>154,659</td>
<td>2,798,536</td>
<td>2,575,977</td>
<td>450,695</td>
</tr>
<tr>
<td>Investments</td>
<td></td>
<td>8,170</td>
<td>-</td>
<td>8,170</td>
<td>4,974</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total income</strong></td>
<td></td>
<td>2,705,745</td>
<td>154,659</td>
<td>2,860,404</td>
<td>2,639,754</td>
<td>450,695</td>
</tr>
<tr>
<td><strong>Expenditure on:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Charitable activities</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Improving sustainability</td>
<td></td>
<td>1,952,558</td>
<td>158,476</td>
<td>2,111,034</td>
<td>1,550,576</td>
<td>513,361</td>
</tr>
<tr>
<td>- Education</td>
<td></td>
<td>719,527</td>
<td>-</td>
<td>719,527</td>
<td>598,618</td>
<td>-</td>
</tr>
<tr>
<td>- Raising awareness</td>
<td></td>
<td>432,609</td>
<td>-</td>
<td>432,609</td>
<td>320,710</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total expenditure</strong></td>
<td></td>
<td>3,104,694</td>
<td>158,476</td>
<td>3,263,170</td>
<td>2,469,904</td>
<td>513,361</td>
</tr>
<tr>
<td><strong>Net income (expenditure) and movement in funds</strong></td>
<td></td>
<td>(398,949)</td>
<td>(3,817)</td>
<td>(402,766)</td>
<td>169,850</td>
<td>(62,666)</td>
</tr>
<tr>
<td><strong>Transfer between funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>(21,301)</td>
<td>21,301</td>
</tr>
<tr>
<td><strong>Reconciliation of funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brought forward at 1 April</td>
<td></td>
<td>1,121,076</td>
<td>3,817</td>
<td>1,124,893</td>
<td>972,527</td>
<td>45,182</td>
</tr>
<tr>
<td>Carried forward at 31 March</td>
<td></td>
<td>722,127</td>
<td>-</td>
<td>722,127</td>
<td>1,121,076</td>
<td>3,817</td>
</tr>
</tbody>
</table>

All recognised gains and losses are included in the above statement of financial activities.

All of the charity’s activities derived from continuing operations during the above two periods of report.
## BALANCE SHEET
### YEAR TO 31 MARCH 2023

<table>
<thead>
<tr>
<th></th>
<th>2023 Notes</th>
<th>2023 £</th>
<th>2022 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fixed assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tangible fixed assets</td>
<td>7</td>
<td>18,540</td>
<td></td>
<td>13,777</td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debtors</td>
<td>8</td>
<td>762,432</td>
<td>742,566</td>
<td></td>
</tr>
<tr>
<td>Short term deposits</td>
<td></td>
<td>741,217</td>
<td>915,300</td>
<td></td>
</tr>
<tr>
<td>Cash at bank and in hand</td>
<td></td>
<td>1,093,300</td>
<td>1,109,045</td>
<td></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td></td>
<td>2,596,949</td>
<td>2,766,911</td>
<td></td>
</tr>
<tr>
<td><strong>Current liabilities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Creditors: amounts falling due within one year</td>
<td>9</td>
<td>(1,893,362)</td>
<td>(1,655,795)</td>
<td></td>
</tr>
<tr>
<td><strong>Net current assets</strong></td>
<td></td>
<td>703,587</td>
<td>1,111,116</td>
<td></td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td></td>
<td>722,127</td>
<td>1,124,893</td>
<td></td>
</tr>
<tr>
<td>The funds of the charity:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted funds</td>
<td>14</td>
<td>722,127</td>
<td>1,121,076</td>
<td></td>
</tr>
<tr>
<td>- General funds</td>
<td></td>
<td>722,127</td>
<td>1,121,076</td>
<td></td>
</tr>
<tr>
<td>Restricted funds</td>
<td>14</td>
<td>3,817</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total charity funds</strong></td>
<td></td>
<td>722,127</td>
<td>1,124,893</td>
<td></td>
</tr>
</tbody>
</table>

The principal accounting policies and notes on pages 67 to 77 form part of these financial statements.

Approved by the trustees and signed on their behalf by:

Chair: Sunand Prasad  
Date: 28 June 2023

UKGBC LIMITED COMPANY REGISTRATION NUMBER: 01029239 (ENGLAND AND WALES)
<table>
<thead>
<tr>
<th>Notes to the statement of cash flows for the year to 31 March:</th>
<th>2023 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A RECONCILIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net (expenditure) income (as per the statement of financial activities)</td>
<td>(402,766)</td>
<td>107,184</td>
</tr>
<tr>
<td>Adjustments for:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation charges</td>
<td>11,504</td>
<td>11,079</td>
</tr>
<tr>
<td>Surplus/(deficit)</td>
<td>(534)</td>
<td>(162)</td>
</tr>
<tr>
<td>Investment income receivable</td>
<td>(8,170)</td>
<td>(4,974)</td>
</tr>
<tr>
<td>(Increase) decrease in debtors</td>
<td>(19,866)</td>
<td>(187,198)</td>
</tr>
<tr>
<td>Increase (decrease) in creditors</td>
<td>237,567</td>
<td>78,902</td>
</tr>
<tr>
<td><strong>Net cash (used in) provided by operating activities</strong></td>
<td>(182,265)</td>
<td>4,831</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>B ANALYSIS OF CASH AND CASH EQUIVALENT</strong></th>
<th>2023 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash at bank and in hand</td>
<td>1,093,300</td>
<td>1,109,045</td>
</tr>
<tr>
<td>Short term deposits</td>
<td>741,217</td>
<td>915,300</td>
</tr>
<tr>
<td><strong>Total cash and cash equivalents</strong></td>
<td>1,834,517</td>
<td>2,024,345</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>C ANALYSIS OF CHANGES IN NET DEBT</strong></th>
<th>At 31 March 2022</th>
<th>Cash flows 2023</th>
<th>At 31 March 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash at bank and in hand</td>
<td>1,109,045</td>
<td>(15,745)</td>
<td>1,093,300</td>
</tr>
<tr>
<td>Short term deposits</td>
<td>915,300</td>
<td>(174,083)</td>
<td>741,217</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,024,345</td>
<td>(189,828)</td>
<td>1,834,517</td>
</tr>
</tbody>
</table>
The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

**GENERAL INFORMATION**
The charity is a company limited by guarantee, incorporated in England and Wales (company number: 01029239) and a charity registered in England and Wales (charity number: 1135153). The charity's registered office address is: The Building Centre, 26 Store Street, London, WC1E 7BT.

**BASIS OF PREPARATION**
These financial statements have been prepared for the year to 31 March 2023 with comparative information provided for the year to 31 March 2022.

The financial statements have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant accounting policies below or the notes to these financial statements. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements, issued by the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102). The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements are presented in sterling and are rounded to the nearest pound.

**PREPARATION OF FINANCIAL STATEMENTS ON A GOING CONCERN BASIS**
The trustees have assessed whether the use of the going concern assumption is appropriate in preparing these financial statements. The trustees have made this assessment in respect to a period of one year from the date of approval of these financial statements.

**CRITICAL ACCOUNTING ESTIMATES AND AREAS OF JUDGEMENT**
The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the charity's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Although these estimates are based on management's best knowledge of the amount, events or actions, actual result ultimately differ from those estimates.

The items in the financial statements where judgements and estimates have been made include:
- estimating the useful economic life of tangible fixed assets; and
- determining the most appropriate basis for allocating support costs.

**GOING CONCERN ASSESSMENT**
Trustees have assessed the impact of external influences on the charities activities, and the adequacy of resources to operate in the current climate over the next financial period.

Based on the current plans, assumptions and forecasts and in line with the reserves policy, the trustees are confident that there are sufficient funds. Additionally, should conditions deteriorate rapidly, there is capacity to cut costs. The trustees believe it is appropriate for the charity to continue to prepare the financial statements on the going concern basis.

**INCOME RECOGNITION**
All income is recognised once the charity has entitlement to income, it is probable that income will be received and the amount of income receivable can be measured reliably. Amounts received for application in future periods are held on the balance sheet as deferred income and released to the statement of financial activities in the relevant period.

**Income from charitable activities**
Income from charitable activities is recognised as earned as the related services are provided. Income from other trading activities is recognised as earned as the related goods are provided.

Income received in the year has been deferred in respect of specific events and education courses taking place after the year end. Memberships fall due for renewal throughout the year membership. Consequently fee income is calendarised so that only the income for the accounting year is recorded and the balance carried as an accrual.
FINANCIAL STATEMENTS – PRINCIPAL ACCOUNTING POLICIES

YEAR TO 31 MARCH 2023 (CONTINUED)

**Donated services**
Donated services and facilities are included as ‘donations income’ at a value equivalent to the estimated commercial cost that the charity would otherwise have incurred, and under the appropriate expenditure heading depending on the nature of service or facility provided, at the same value and time.

**Grants**
Grants are recognised in full in the statement of financial activities in the year in which the charity has entitlement to the income, the amount of income receivable can be measured reliably and there is probability of receipt. In the event that a grant or donation is subject to conditions that require a level of performance before the charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the charity and it is probable that those conditions will be fulfilled in the reporting period.

**Investment income**
Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

**Expenditure Recognition**
Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.
Expenditure on charitable activities is comprised of the costs associated with the key strategic areas of activity being; improving sustainability, education and raising awareness. Support costs including governance costs are allocated between the various categories of charitable expenditure (see below). Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

**Allocation of costs**
Expenditure allocated to the particular activity where the cost relates directly to that activity. However, the cost of overall direction and administration of each activity, comprising the salary and overhead costs of the central function, is apportioned based on staff time attributable to each activity.
Staff costs are allocated between direct charitable expenditure and support costs based on the time spent on these activities. Other costs are allocated directly to the relevant heading.
Support costs also include governance costs. This relates to the cost incurred with meeting constitutional and statutory requirements and the costs associated with the strategic management of the charity.

**Operating Leases**
Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the statement of financial activities as incurred.

**Tangible Fixed Assets**
Assets costing more than £500 are capitalised. Fixed assets are recognised at cost or deemed cost (donated valuation at estimated fair value) less accumulated depreciation and impairment losses. Depreciation is calculated to write off the costs of the fixed asset capitalised over their estimated useful economic lives as follows:
- Computer equipment – 3 years straight line
- Fixtures, fittings and equipment – 25% reducing balance
- Leasehold refurbishment – 3 years straight line

**Investments**
Current asset investments are cash amounts held by the charity with a maturity date of less than one year and held for investment purposes. They are measured at the cash value of the deposit.
DEBTORS
Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

CREDITORS AND PROVISIONS
Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

CASH AT BANK AND IN HAND
Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

FINANCIAL INSTRUMENTS
The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

FUNDS
Unrestricted funds are income receivable or generated for the objects of the charity. Designated funds are unrestricted funds earmarked by the trustees for particular purposes. Restricted funds are those funds which are to be used in accordance with specific instructions imposed by the donor or trust deed.

INVESTMENT INCOME
Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

EMPLOYEE BENEFITS
Short term benefits
Short term benefits including holiday pay are recognised as an expense in the period in which the service is received.

Employee termination benefits
Termination benefits are accounted for on an accrual basis and in line with FRS 102.

Pension scheme
UKGBC operates a defined contribution pension scheme for the benefit of its employees. The assets of the scheme are held independently from those of the company in an independently administered fund. The pensions costs charged in the financial statements represent the contributions payable during the year to the funds.
### 1 Income from Donations and Legacies

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Donations</td>
<td>12,083</td>
<td>11,100</td>
</tr>
<tr>
<td>Services donated</td>
<td>41,615</td>
<td>47,703</td>
</tr>
<tr>
<td><strong>Total income</strong></td>
<td>53,698</td>
<td>58,803</td>
</tr>
</tbody>
</table>

Included within donations and legacies are goods and services which have been donated to the charity during the year. This consists of venue hire £13,800 (2022: £3,600) and Consultancy £27,815 (2022: £44,103).

### 2 Income from Charitable Activities

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total charitable income</strong></td>
<td>2,798,536</td>
<td>3,026,672</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Improving sustainability</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership income</td>
<td>2,029,581</td>
<td>1,771,483</td>
</tr>
<tr>
<td>Partnership income</td>
<td>332,642</td>
<td>555,414</td>
</tr>
<tr>
<td>Grant &amp; contract income</td>
<td>154,659</td>
<td>450,695</td>
</tr>
<tr>
<td>Leaders Network sponsorship income</td>
<td>19,995</td>
<td>25,000</td>
</tr>
<tr>
<td>Education course income</td>
<td>261,659</td>
<td>224,080</td>
</tr>
</tbody>
</table>
### 3 EXPENDITURE ON CHARITABLE ACTIVITIES

<table>
<thead>
<tr>
<th>Activity</th>
<th>Direct costs</th>
<th>Direct costs</th>
<th>Support Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2023</td>
<td>2022</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Other</td>
<td>Staff</td>
<td>(see Note 4)</td>
</tr>
<tr>
<td>Improving sustainability</td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Education</td>
<td>370,013</td>
<td>1,168,700</td>
<td>572,321</td>
</tr>
<tr>
<td>Raising awareness</td>
<td>160,220</td>
<td>182,847</td>
<td>89,542</td>
</tr>
<tr>
<td></td>
<td>806,861</td>
<td>1,648,853</td>
<td>807,456</td>
</tr>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
</tbody>
</table>

### 4 ANALYSIS OF SUPPORT COSTS

<table>
<thead>
<tr>
<th></th>
<th>Premises</th>
<th>IT/Comms</th>
<th>Admin</th>
<th>Governance</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
<td></td>
</tr>
<tr>
<td>Improving sustainability</td>
<td>105,685</td>
<td>54,339</td>
<td>200,291</td>
<td>212,006</td>
<td>572,321</td>
</tr>
<tr>
<td>Education</td>
<td>26,886</td>
<td>13,823</td>
<td>50,952</td>
<td>53,932</td>
<td>145,593</td>
</tr>
<tr>
<td>Raising awareness</td>
<td>16,535</td>
<td>8,502</td>
<td>31,336</td>
<td>33,169</td>
<td>89,542</td>
</tr>
<tr>
<td></td>
<td>149,106</td>
<td>76,664</td>
<td>282,579</td>
<td>299,107</td>
<td>807,456</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Premises</th>
<th>IT/Comms</th>
<th>Admin</th>
<th>Governance</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
<td></td>
</tr>
<tr>
<td>Improving sustainability</td>
<td>102,432</td>
<td>40,627</td>
<td>153,374</td>
<td>172,199</td>
<td>468,632</td>
</tr>
<tr>
<td>Education</td>
<td>27,596</td>
<td>10,945</td>
<td>41,321</td>
<td>46,392</td>
<td>126,254</td>
</tr>
<tr>
<td>Raising awareness</td>
<td>12,380</td>
<td>4,910</td>
<td>18,538</td>
<td>20,813</td>
<td>56,641</td>
</tr>
<tr>
<td></td>
<td>142,408</td>
<td>56,482</td>
<td>213,233</td>
<td>239,404</td>
<td>651,527</td>
</tr>
</tbody>
</table>

Support costs are divided in the proportion of the direct staff costs of each activity area, thus:

<table>
<thead>
<tr>
<th>Activity</th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Improving sustainability</td>
<td>71%</td>
<td>72%</td>
</tr>
<tr>
<td>Education</td>
<td>18%</td>
<td>19%</td>
</tr>
<tr>
<td>Raising awareness</td>
<td>11%</td>
<td>9%</td>
</tr>
</tbody>
</table>
NOTES TO THE FINANCIAL STATEMENTS
YEAR TO 31 MARCH 2023 (CONTINUED)

5 NET INCOME FOR THE YEAR
This is stated after charging/crediting:

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Auditors remuneration</td>
<td>12,575</td>
<td>10,075</td>
</tr>
<tr>
<td>Depreciation</td>
<td>11,506</td>
<td>11,079</td>
</tr>
<tr>
<td>Staff costs</td>
<td>2,325,139</td>
<td>1,910,902</td>
</tr>
</tbody>
</table>

6 STAFF COSTS AND REMUNERATION OF KEY MANAGEMENT PERSONNEL
Staff costs during the year were as follows:

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and wages</td>
<td>1,855,065</td>
<td>1,587,767</td>
</tr>
<tr>
<td>Social security costs</td>
<td>215,376</td>
<td>166,758</td>
</tr>
<tr>
<td>Pension contributions</td>
<td>119,798</td>
<td>103,790</td>
</tr>
<tr>
<td>Other employee costs</td>
<td>134,900</td>
<td>52,587</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,325,139</strong></td>
<td><strong>1,910,902</strong></td>
</tr>
</tbody>
</table>

The average number of employees during the year on a headcount basis was as follows:

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charitable activities</td>
<td>33</td>
<td>30</td>
</tr>
<tr>
<td>Support</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>40</td>
<td>35</td>
</tr>
</tbody>
</table>

The number of employees whose emoluments for the year fell within the following bands were:

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>£60,001 – £70,000</td>
<td>3</td>
<td>-</td>
</tr>
<tr>
<td>£70,001 – £80,000</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>£80,001 – £90,000</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>£90,001 – £100,000</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>£190,001 – £200,000</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>£200,001 – £210,000</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>7</td>
<td>5</td>
</tr>
</tbody>
</table>

The Senior Management Team comprises 5 people. These 5 roles are accruing pension contributions totalling £33,190 (2022: 5 employees, accruing £34,665).

The trustees consider that they together with the Executive comprise the key management personnel of the charity. The total remuneration payable to the key management personnel of the charity was £612,016 (2022: £621,448).

Trustees are not remunerated for their services to the charity. However, out of pocket expenses incurred in connection with the execution of their duties as trustees are reimbursed where claimed. No such claims were made in FY2022-23 or FY2021-22.
## 7 TANGIBLE FIXED ASSETS

<table>
<thead>
<tr>
<th></th>
<th>Office equipment £</th>
<th>Computers £</th>
<th>Leasehold Refurb £</th>
<th>Total £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cost</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At 1 April 2022</td>
<td>60,034</td>
<td>53,890</td>
<td>133,343</td>
<td>247,267</td>
</tr>
<tr>
<td>Additions</td>
<td></td>
<td>17,262</td>
<td></td>
<td>17,262</td>
</tr>
<tr>
<td>Disposals</td>
<td></td>
<td>(2,953)</td>
<td></td>
<td>(2,953)</td>
</tr>
<tr>
<td><strong>Balance at 31 March 2023</strong></td>
<td>60,034</td>
<td>68,199</td>
<td>133,343</td>
<td>261,576</td>
</tr>
</tbody>
</table>

| **Depreciation**     |                    |             |                    |           |
| At 1 April 2022      | 57,146             | 43,002      | 133,343            | 233,491   |
| Charge for the year  | 2,888              | 8,616       |                    | 11,504    |
| Released on disposal |                    | (1,959)     |                    | (1,959)   |
| **Balance at 31 March 2023** | 60,034             | 49,659      | 133,343            | 243,036   |

| **Net book value**   |                    |             |                    |           |
| At 31 March 2023     |                    | 18,540      |                    | 18,540    |
| At 31 March 2022     | 2,888              | 10,889      |                    | 13,777    |

## 8 DEBTORS

<table>
<thead>
<tr>
<th></th>
<th>2023 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade debtors</td>
<td>664,602</td>
<td>520,774</td>
</tr>
<tr>
<td>Prepayments</td>
<td>90,354</td>
<td>55,340</td>
</tr>
<tr>
<td>Other debtors</td>
<td>7,476</td>
<td>166,452</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>762,432</td>
<td>742,566</td>
</tr>
</tbody>
</table>

## 9 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

<table>
<thead>
<tr>
<th></th>
<th>2023 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade creditors</td>
<td>198,412</td>
<td>113,783</td>
</tr>
<tr>
<td>Other taxation and social security</td>
<td>70,016</td>
<td>152,188</td>
</tr>
<tr>
<td>Deferred income (Note 10)</td>
<td>1,439,572</td>
<td>1,221,616</td>
</tr>
<tr>
<td>Accruals</td>
<td>106,976</td>
<td>154,741</td>
</tr>
<tr>
<td>Other creditors</td>
<td>-</td>
<td>13,467</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,893,362</td>
<td>1,655,795</td>
</tr>
</tbody>
</table>

## 10 ANALYSIS OF DEFERRED INCOME

<table>
<thead>
<tr>
<th></th>
<th>2023 £</th>
<th>2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deferred income at 1 April</td>
<td>1,221,616</td>
<td>1,196,338</td>
</tr>
<tr>
<td>Applied during the year</td>
<td>1,439,572</td>
<td>1,221,616</td>
</tr>
<tr>
<td>Released during the year</td>
<td>(1,221,616)</td>
<td>(1,196,338)</td>
</tr>
<tr>
<td><strong>Deferred income at 31 March</strong></td>
<td>1,439,572</td>
<td>1,221,616</td>
</tr>
</tbody>
</table>
11 FINANCIAL INSTRUMENTS

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial assets measured at fair value</td>
<td>£2,499,119</td>
<td>£2,545,286</td>
</tr>
<tr>
<td>Financial liabilities measured at amortised cost</td>
<td>(£148,402)</td>
<td>(£113,783)</td>
</tr>
</tbody>
</table>

12 Operating lease commitments

At the balance sheet date, the charity’s total future commitments under non-cancellable operating leases are as follows.

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Land and buildings</th>
</tr>
</thead>
<tbody>
<tr>
<td>2023 £</td>
<td>2022 £</td>
</tr>
<tr>
<td>Leases which expire:</td>
<td></td>
</tr>
<tr>
<td>Within one year</td>
<td>9,668</td>
</tr>
<tr>
<td>Within two to five years</td>
<td>10,643</td>
</tr>
<tr>
<td>Total</td>
<td>20,311</td>
</tr>
</tbody>
</table>

Since the balance sheet date, UKGBC has committed to a one year building lease, a commitment of £121,128.

13 ANALYSIS OF GROUP NET ASSETS BETWEEN FUNDS

<table>
<thead>
<tr>
<th>Restricted Funds £</th>
<th>General funds £</th>
<th>Total funds 2023 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>-</td>
<td>18,540</td>
</tr>
<tr>
<td>Current assets</td>
<td>99,919</td>
<td>2,497,030</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>(99,919)</td>
<td>(1,793,443)</td>
</tr>
<tr>
<td>Net assets at 31 March 2023</td>
<td>-</td>
<td>722,127</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Restricted Funds £</th>
<th>General funds £</th>
<th>Total funds 2022 £</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>-</td>
<td>13,777</td>
</tr>
<tr>
<td>Current assets</td>
<td>178,184</td>
<td>2,588,727</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>(174,367)</td>
<td>(1,481,428)</td>
</tr>
<tr>
<td>Net assets at 31 March 2022</td>
<td>3,817</td>
<td>1,121,076</td>
</tr>
</tbody>
</table>
14 ANALYSIS OF FUNDS

<table>
<thead>
<tr>
<th></th>
<th>Balance at 1 April 2022</th>
<th>Income</th>
<th>Expenditure</th>
<th>31 March 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Unrestricted funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- General funds</td>
<td>1,121,076</td>
<td>2,705,745</td>
<td>(3,104,694)</td>
<td>722,127</td>
</tr>
<tr>
<td>Restricted funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- ANZ</td>
<td>-</td>
<td>101,867</td>
<td>(101,867)</td>
<td>-</td>
</tr>
<tr>
<td>- Circuit</td>
<td>-</td>
<td>21,247</td>
<td>(21,247)</td>
<td>-</td>
</tr>
<tr>
<td>- Climate KIC – Accelerator Cities</td>
<td>-</td>
<td>35,000</td>
<td>(35,000)</td>
<td>-</td>
</tr>
<tr>
<td>- Ignition</td>
<td>3,817</td>
<td>(3,455)</td>
<td>(362)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Restricted Funds Total</strong></td>
<td>3,817</td>
<td>154,659</td>
<td>(158,476)</td>
<td>-</td>
</tr>
<tr>
<td>Charity total</td>
<td>1,124,893</td>
<td>2,860,404</td>
<td>(3,263,170)</td>
<td>722,127</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Balance at 1 April 2021</th>
<th>Income</th>
<th>Expenditure</th>
<th>Transfer</th>
<th>31 March 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Unrestricted funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- General funds</td>
<td>972,527</td>
<td>2,639,755</td>
<td>(2,469,905)</td>
<td>(21,301)</td>
<td>1,121,076</td>
</tr>
<tr>
<td>Restricted funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- World GBC European Policy</td>
<td>6,508</td>
<td>6,705</td>
<td>(13,213)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- ANZ</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Build Upon 2</td>
<td>38,674</td>
<td>111,980</td>
<td>(150,654)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Circuit</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Climate KIC – Accelerator Cities</td>
<td>-</td>
<td>45,528</td>
<td>(45,528)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Climate KIC – Foreground</td>
<td>-</td>
<td>7,226</td>
<td>(7,226)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Construction Innovation Hub</td>
<td>-</td>
<td>1,500</td>
<td>(1,500)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Ignition</td>
<td>-</td>
<td>53,042</td>
<td>(49,225)</td>
<td>3,817</td>
<td>-</td>
</tr>
<tr>
<td>- NBS Ellerman</td>
<td>-</td>
<td>33,000</td>
<td>(33,000)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Whole Life Carbon Roadmap</td>
<td>-</td>
<td>191,713</td>
<td>(213,014)</td>
<td>21,301</td>
<td>-</td>
</tr>
<tr>
<td><strong>Restricted Funds Total</strong></td>
<td>45,182</td>
<td>450,694</td>
<td>(513,360)</td>
<td>21,301</td>
<td>1,1,24,893</td>
</tr>
<tr>
<td>Charity total</td>
<td>1,017,709</td>
<td>3,090,449</td>
<td>(2,983,265)</td>
<td>-</td>
<td>1,1,24,893</td>
</tr>
</tbody>
</table>

An annual deficit in the Whole Life Carbon Roadmap fund of £21,301 has been covered by a transfer from General Funds of the same value. The grant covers 90% of programme expenditure.
14 ANALYSIS OF FUNDS
(CONTINUED)

RESTRICTED FUNDS

World GBC European Policy
The World Green Building Council European Policy reserve relates to income received to fund the employment of a Senior European Policy Officer. The European Senior Policy Officer advises on European green building law and policy for the Europe Regional Network of over 30 national Green Building Council’s around Europe, including UKGBC.

Advancing Net Zero (ANZ)
This relates to funding secured from Redevco Foundation for a project about galvanising the industry and policy makers to deliver a net zero carbon built environment, through industry leadership and strong regulation.

Build Upon 2 (BU2)
This relates to grant funding received from the European Union to fund work on the Build Upon project as part of a consortium of Green Building Councils from across Europe. The aims of the project are to help European countries design and implement strong, long-term national strategies for the renovation of their existing buildings.

Climate KIC – Accelerator Cities
This relates to funding secured from EIT Climate-KIC to deliver a programme that supports local and combined authorities deliver home retrofit.

Climate KIC – Foreground
This relates to funding secured from EIT Climate-KIC for the delivery of a programme of workshops and site tours with local authorities and businesses, to support the sustainability outcomes of three large scale development schemes. of the deposit.

Climate KIC – Innovation
This relates to funding the UKGBC Innovation Portal secured from EIT Climate-KIC to develop links between larger corporates (demand) and start-up innovators (supply), and in so doing building the capacity within UKGBC’s membership to adopt innovative approaches to drive sustainability in the sector.

Climate KIC – Zero Carbon Labs
This relates to funding secured from EIT Climate-KIC for the delivery of a programme of work to support local authorities deliver against their Climate Emergency goals.

Construction Innovation Hub’s Value Toolkit
UKGBC is the Natural Capital lead on the Construction Innovation Hub’s Value Toolkit. We have convened an industry steering group to create a suite of tools to support value-based decision making across the investment lifecycle. The overarching aim of this collaboration is to contribute to the development of a robust, consensus-based methodology for the definition, evaluation and measurement of value across the entire investment lifecycle of new built assets.

EU’s Urban Innovation Actions (UIA) Initiative – IGNITION
This relates to funding UKGBC secured from the UIA to join the IGNITION project alongside 11 other partners from local government, universities, NGOs and business. The aim is to develop the first model of its kind that enables major investment in large-scale environmental projects which can increase climate resilience. By 2038 this will enable an increase in Greater Manchester’s urban green infrastructure coverage by 10% from a 2018 baseline.

Whole Life Carbon Roadmap
This relates to funding secured from Laudes Foundation and Ikea Foundation for a project as part of a consortium of Green Building Councils from across Europe. The UK project will deliver a whole life carbon roadmap for the built environment, in collaboration with industry and government.
15 **ANALYSIS OF FUNDS**
The charity is exempt from corporation tax as all its income is charitable and is applied for charitable purpose.

16 **RELATED PARTY TRANSACTIONS**
There were no outstanding balances with related parties as at 31 March 2023 (2022: £nil). The total amount of donations received from trustees in the year was £nil (2022: £nil).